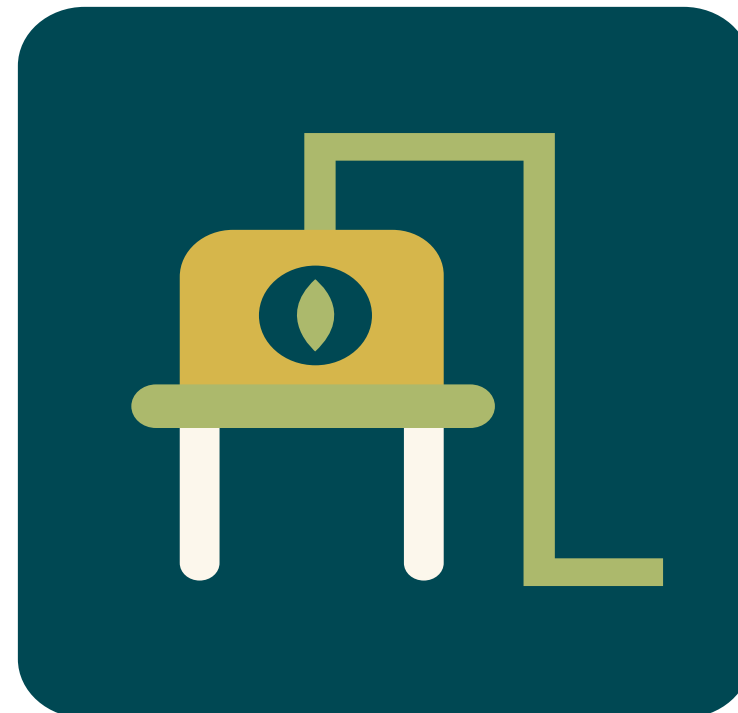


2025 Modeling Mobility Conference
Sep 16, 2025, 3:30 – 5:00 PM

How Can We Spend Electric Vehicle Incentives Smarter?

**A Machine Learning Approach to Enhancing
Rebate Efficiency in Varied Local Contexts**

Helia Mohammadi-Mavi, Dr. Andisheh Ranjbari



Helia Mohammadi Mavi
PhD Candidate
The Pennsylvania State University

momo2025

What is EV
Rebate?
Why Sustainable
Transportation?



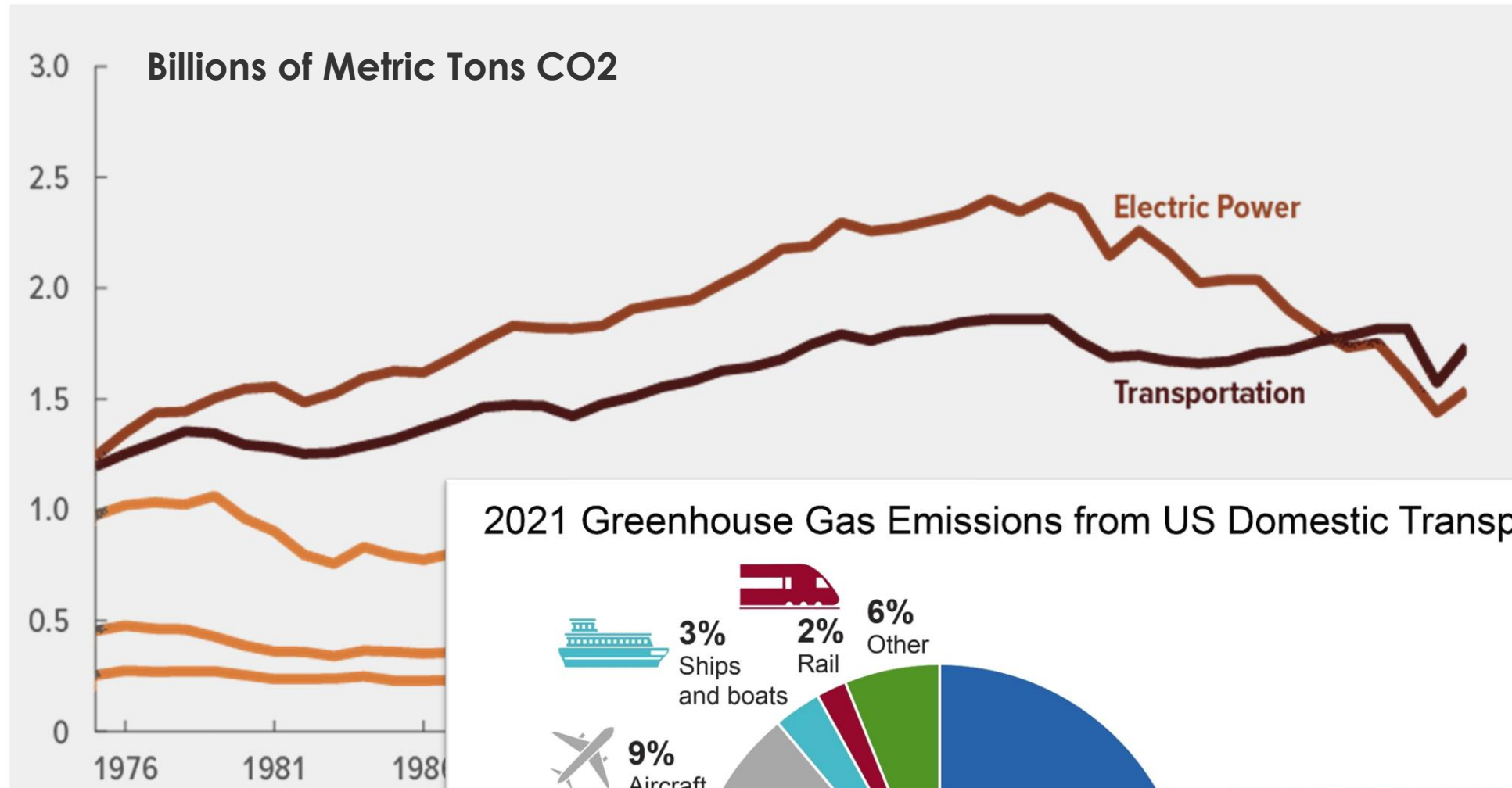
Nearly half of Americans breathing in unsafe levels of air pollutants - report

American Lung Association's study says almost half of people live in areas with unhealthy levels of air pollution

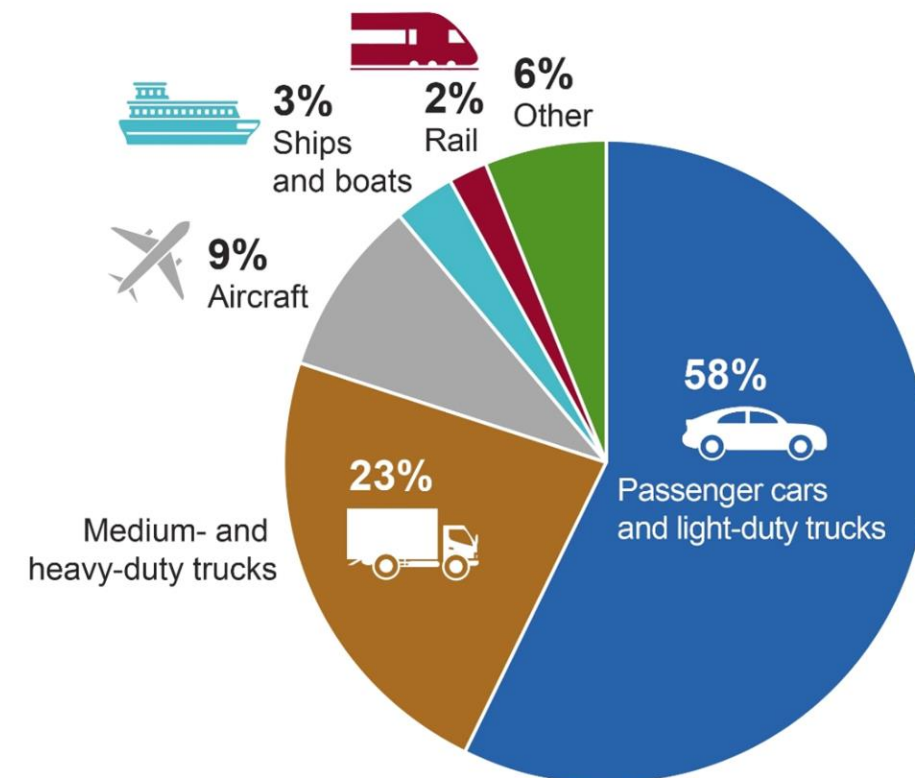
The New York Times

U.S. Greenhouse Gas Emissions Bounced Back Sharply in 2021

Emissions rose 6 percent last year after a record 10 percent decline in 2020, fueled by a rise in coal power and truck traffic as the U.S. economy rebounded from the pandemic.



2021 Greenhouse Gas Emissions from US Domestic Transportation by Mode



Between 1990 and 2021, transportation greenhouse gas emissions rose by **about 19%**.

This rise is mainly attributed to an increase in vehicle miles traveled by passenger cars and all truck types.



Behavioral Interventions to Promote Clean Transportation

Mode shift

Increasing
vehicles'
occupancy

Clean
vehicle
Alternatives

Travel
reduction

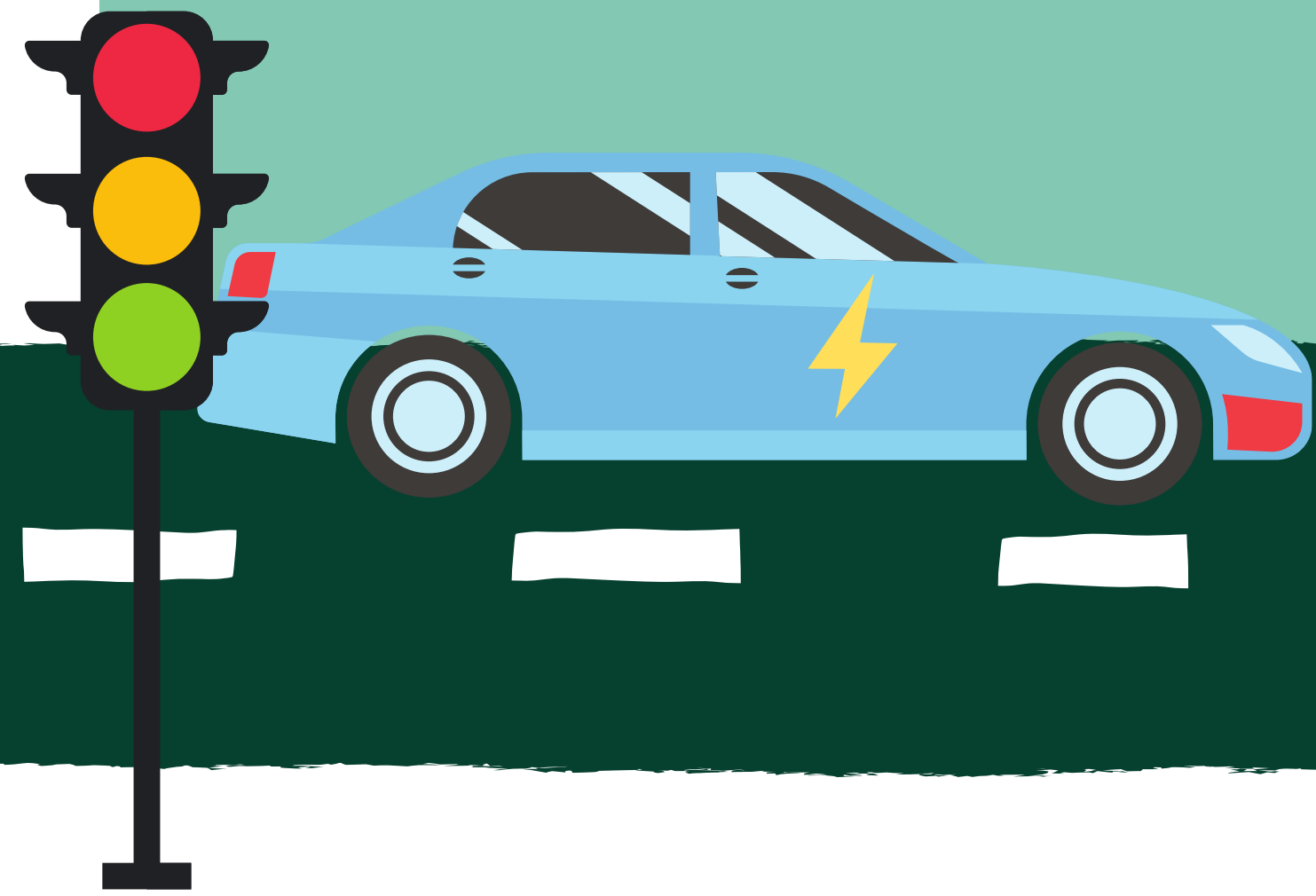
Route/time
optimization

...



Behavioral Interventions to Promote Clean Transportation

Clean
vehicle
Alternatives

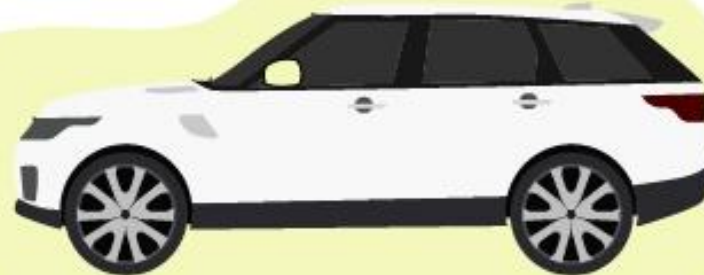


Problem: Clean Alternatives are Expensive

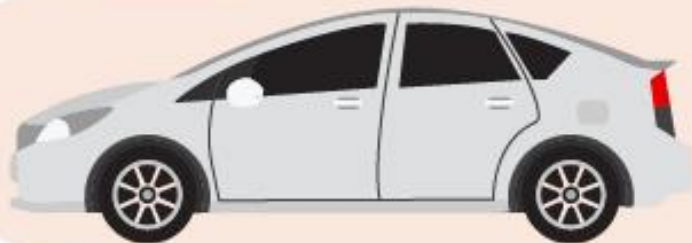
Battery Electric
Vehicles (BEVs)



Plug-in Hybrid
Electric Vehicles
(PHEVs)



Hybrid Electric
Vehicles (HEVs)



Fuel-cell Electric
Vehicles (FCEVs)



Credits

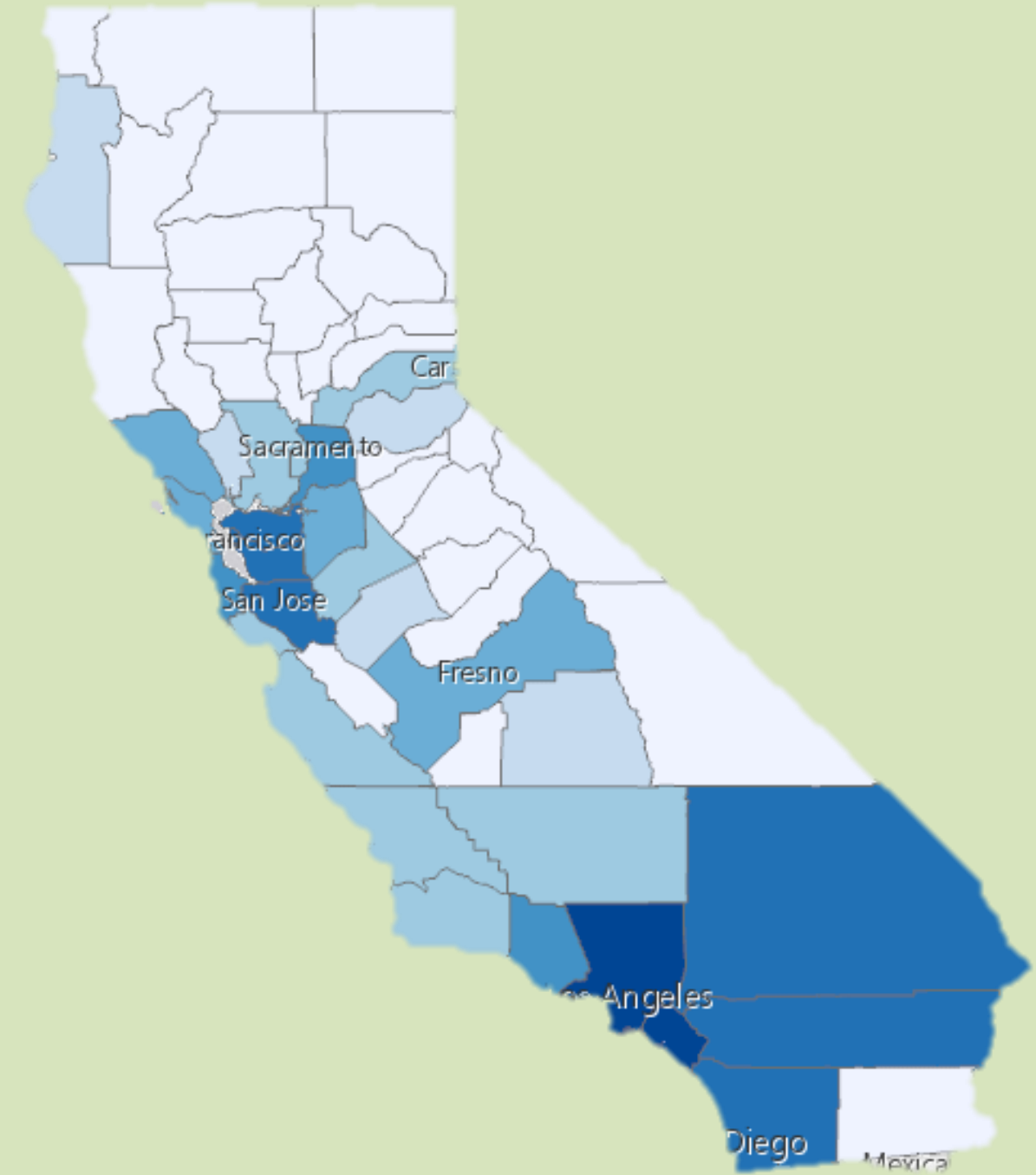
Discounts

Tax reductions

Rebates



CALIFORNIA CLEAN VEHICLE REBATE PROJECTSM



What Types of Data We Used?



Data Sources



Issued Rebates for BEV and PHEV
2012 – 2023
From:

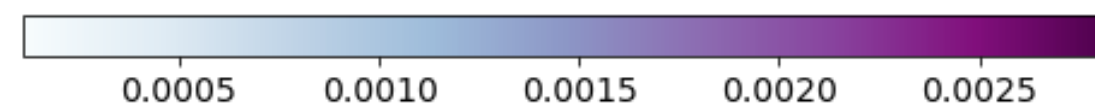
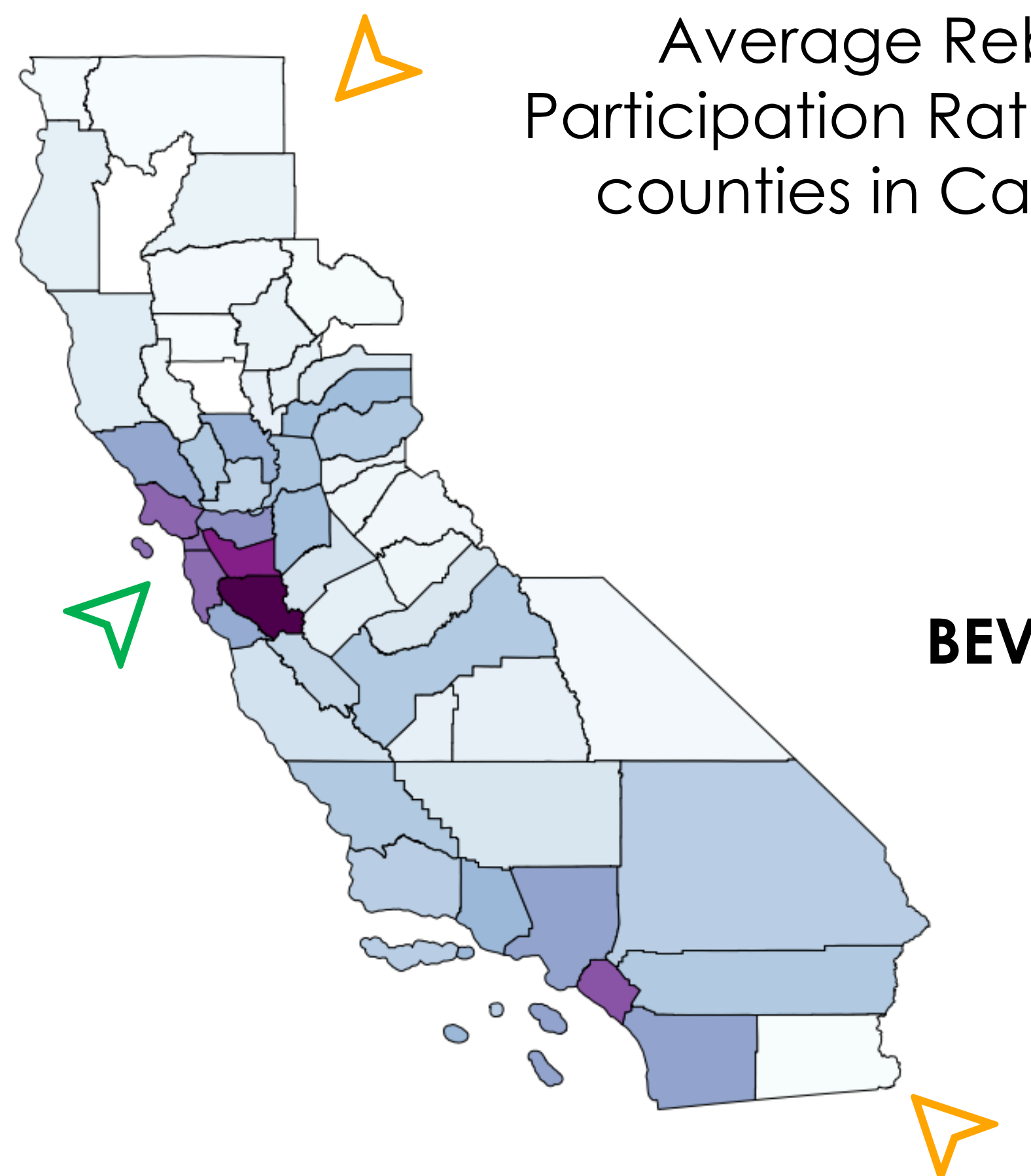
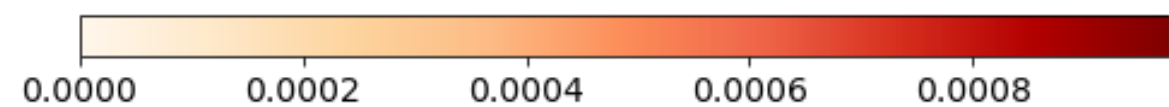
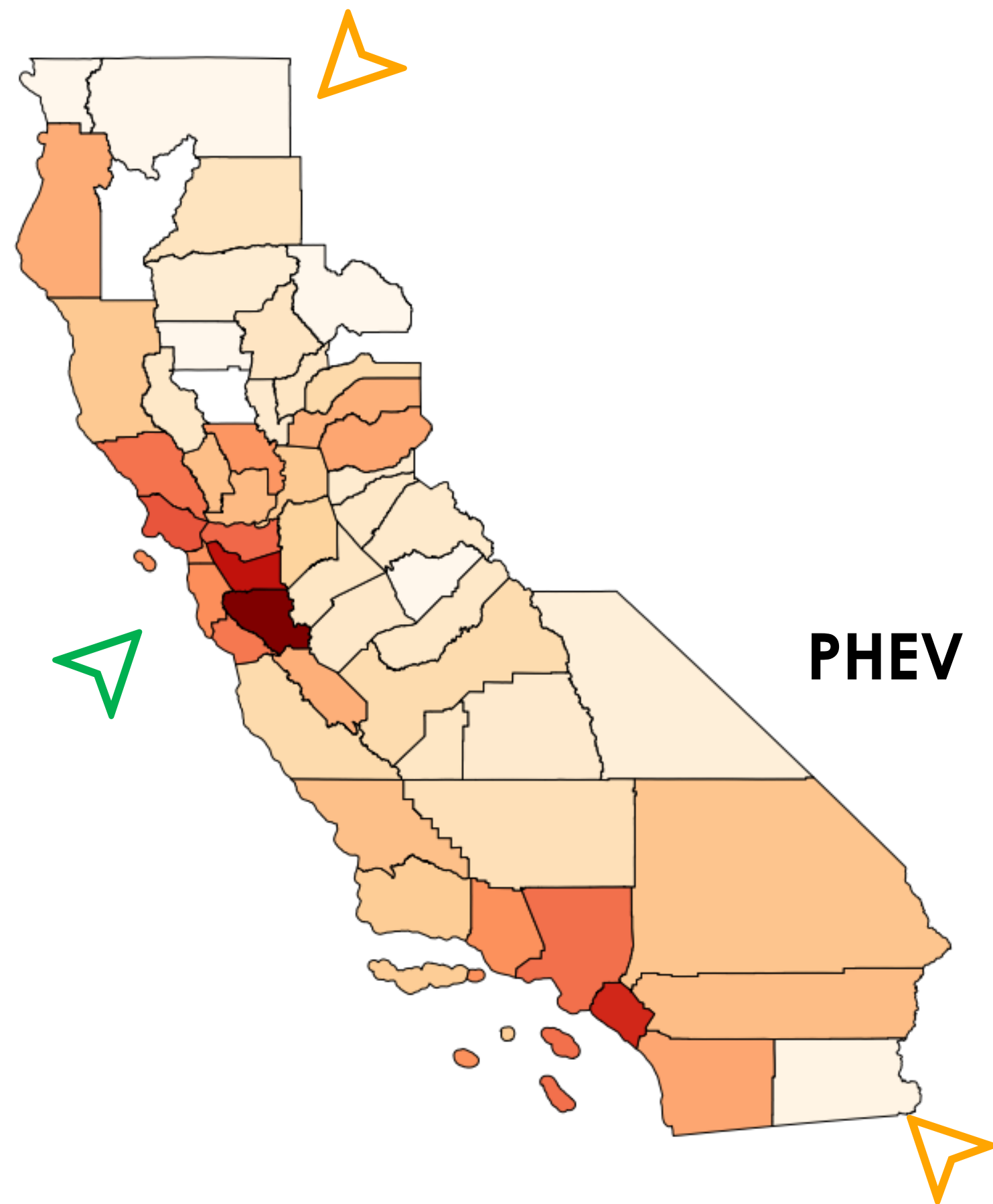


Rebate
Participation
Rate

Aggregated for each
county in each **year**



Total registered
vehicles



Average Rebate
Participation Rates across
counties in California

Data Sources



Age, Gender, Education, Race and ethnicity, Nationality, Household structure, Language



% of Urban and Built-Up, Farmland, Agricultural, Water



Gross Domestic Product (GDP), Income, Labor Force Participation, Employment rate

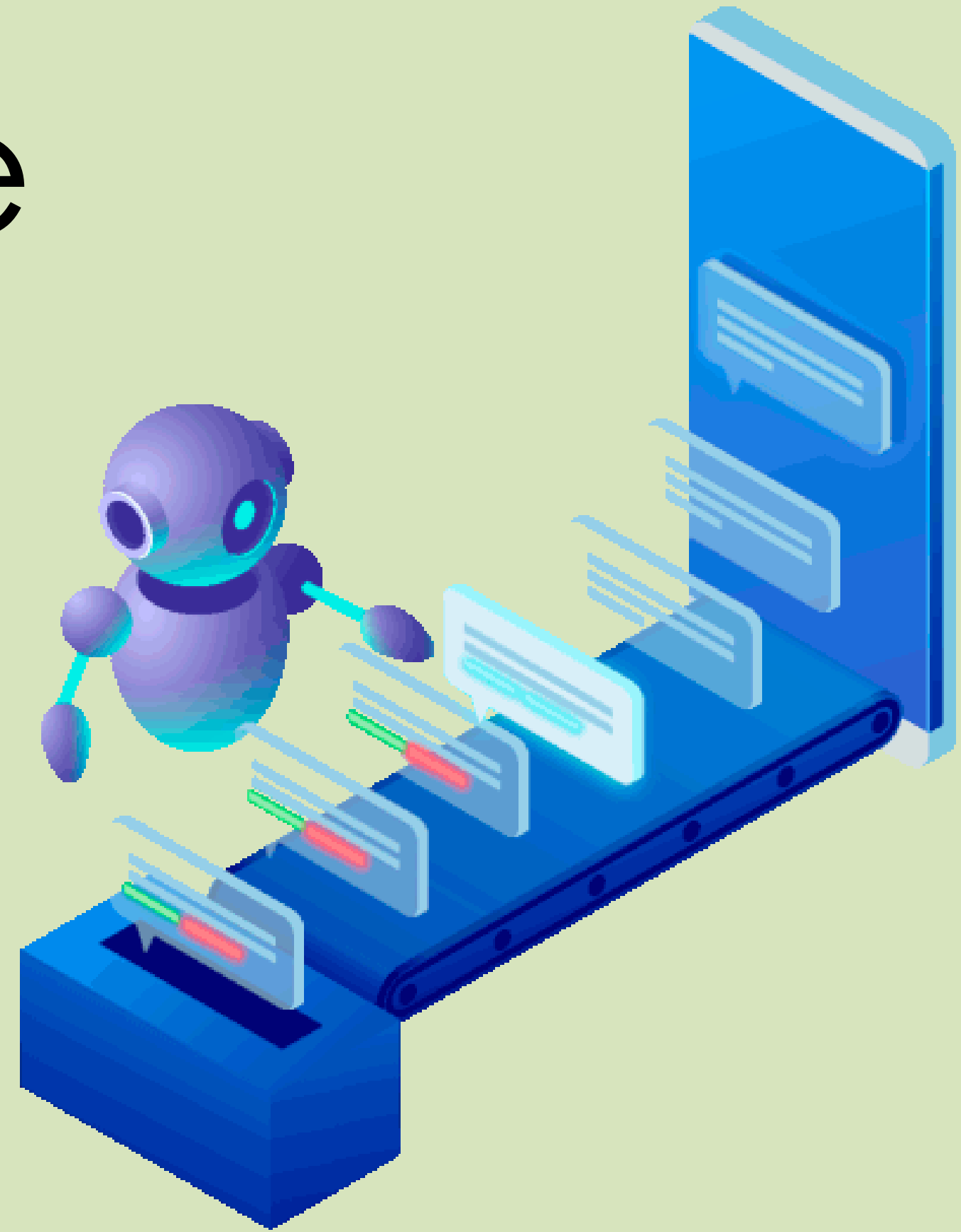


Public transit service and operation



Number of EV charging stations

What Was the Analysis Approach?

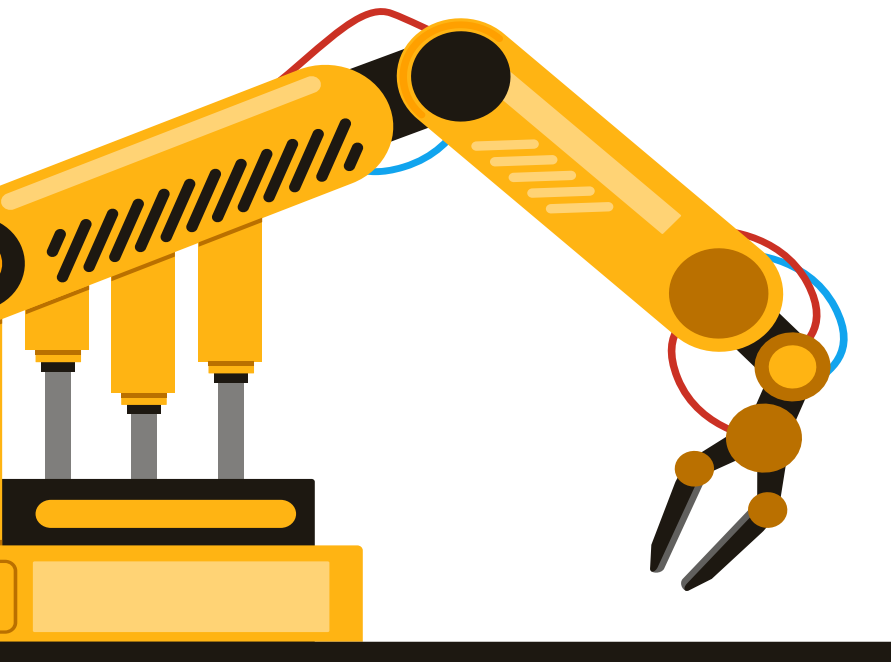


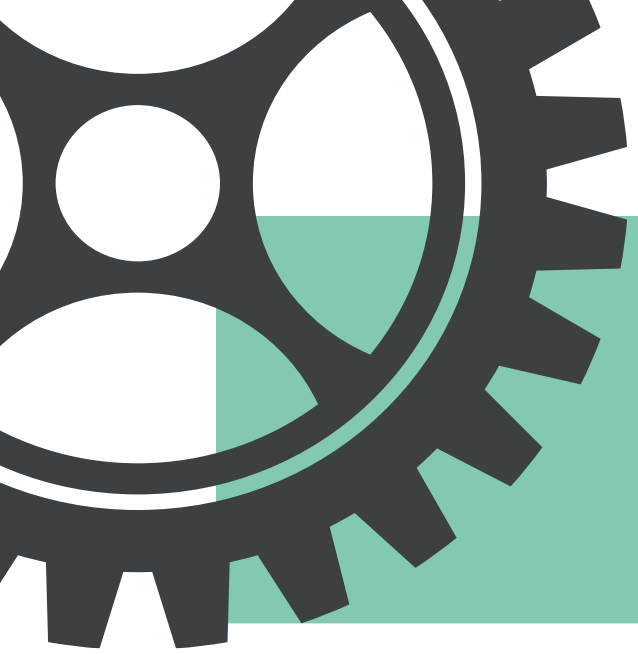


Phase One



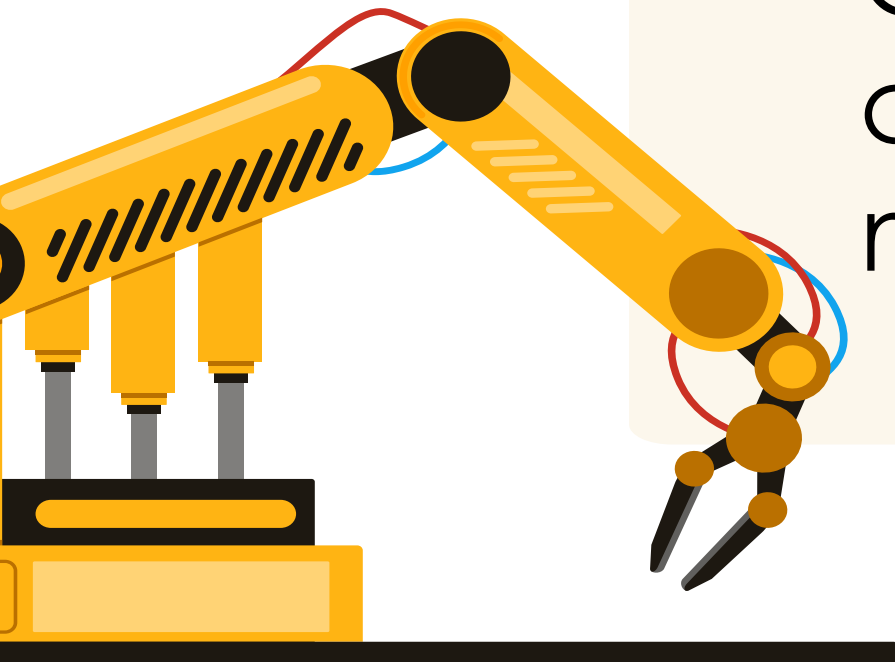
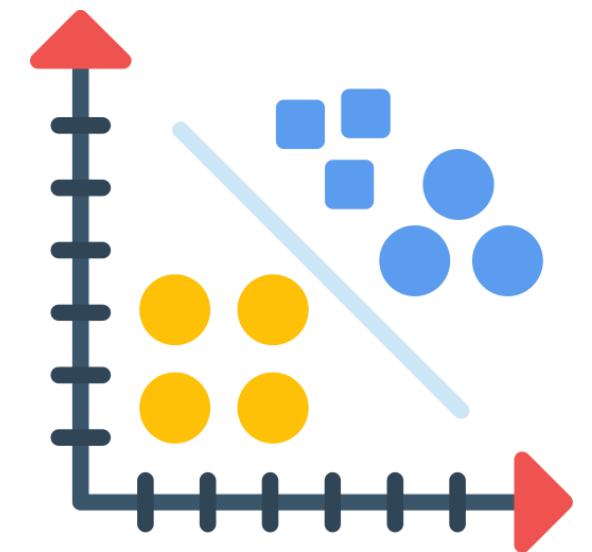
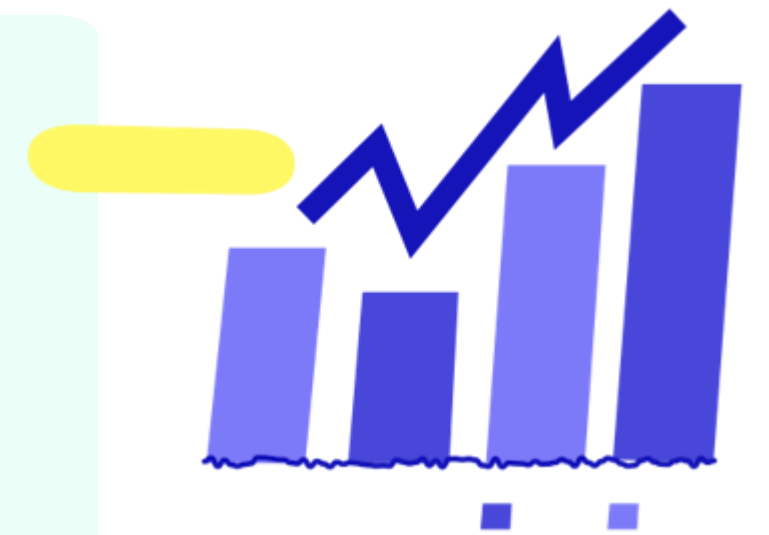
**To understand rebate
participation patterns in
different context and locations**





Phase One

- Applied **Dynamic Time Warping (DTW)** to capture temporal patterns in rebate participation.
- Grouped counties using **K-Means** clustering, an unsupervised learning method to identify adoption trajectories.

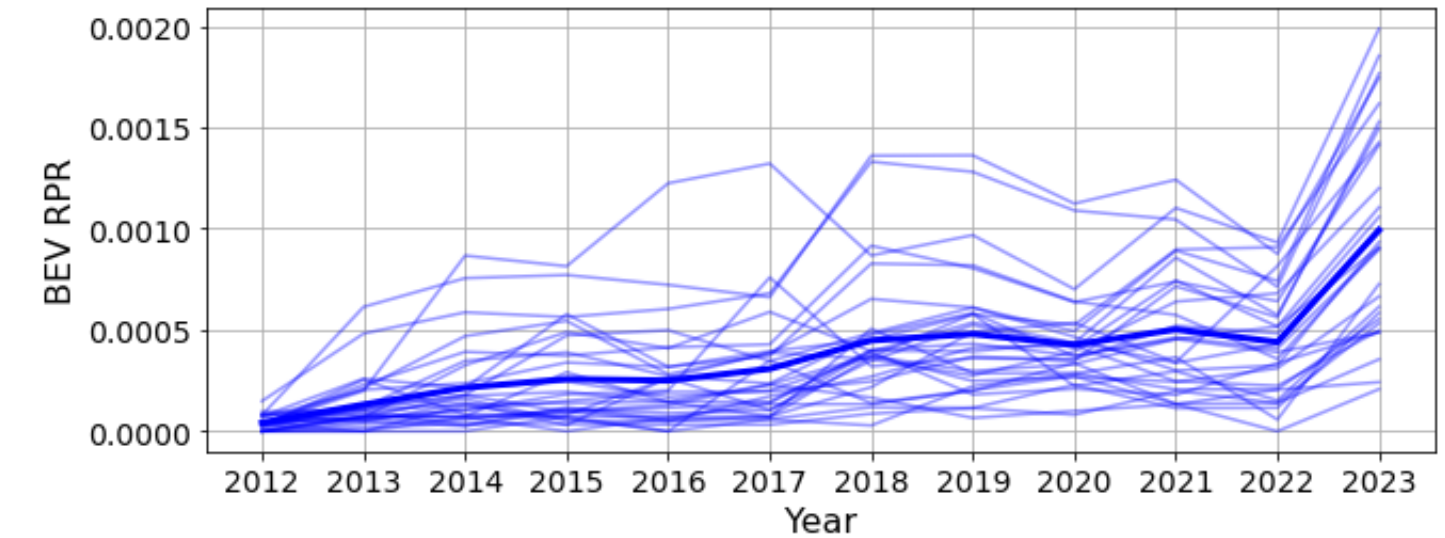
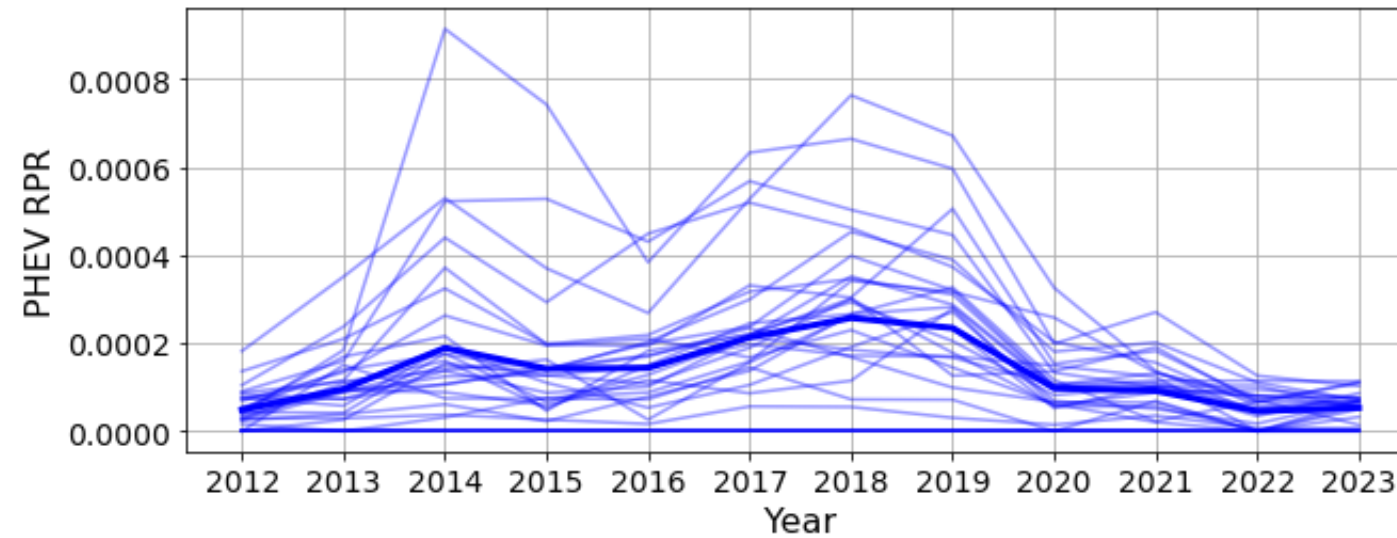




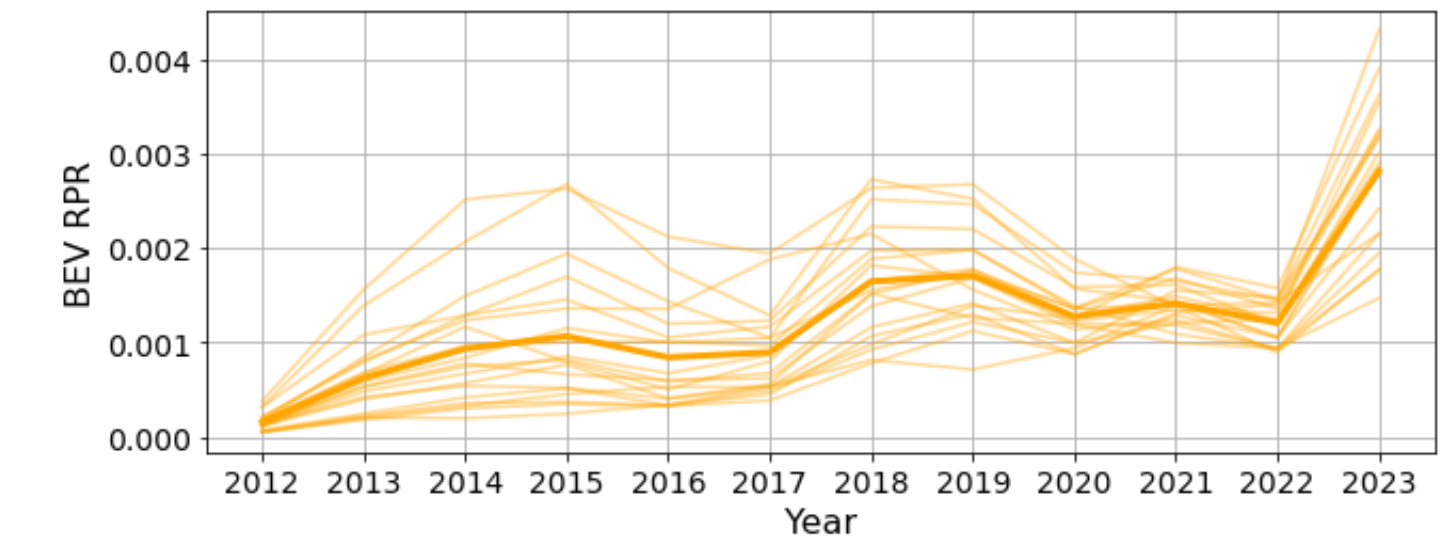
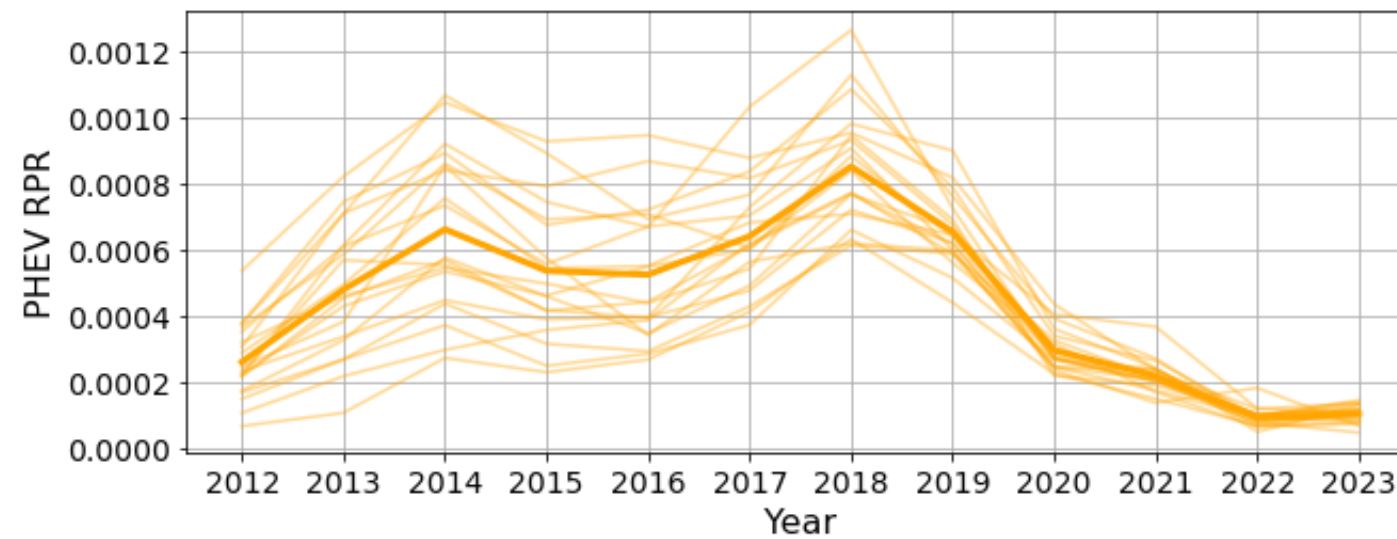
What did we
find?

Yearly Average Rebate Participation Rates

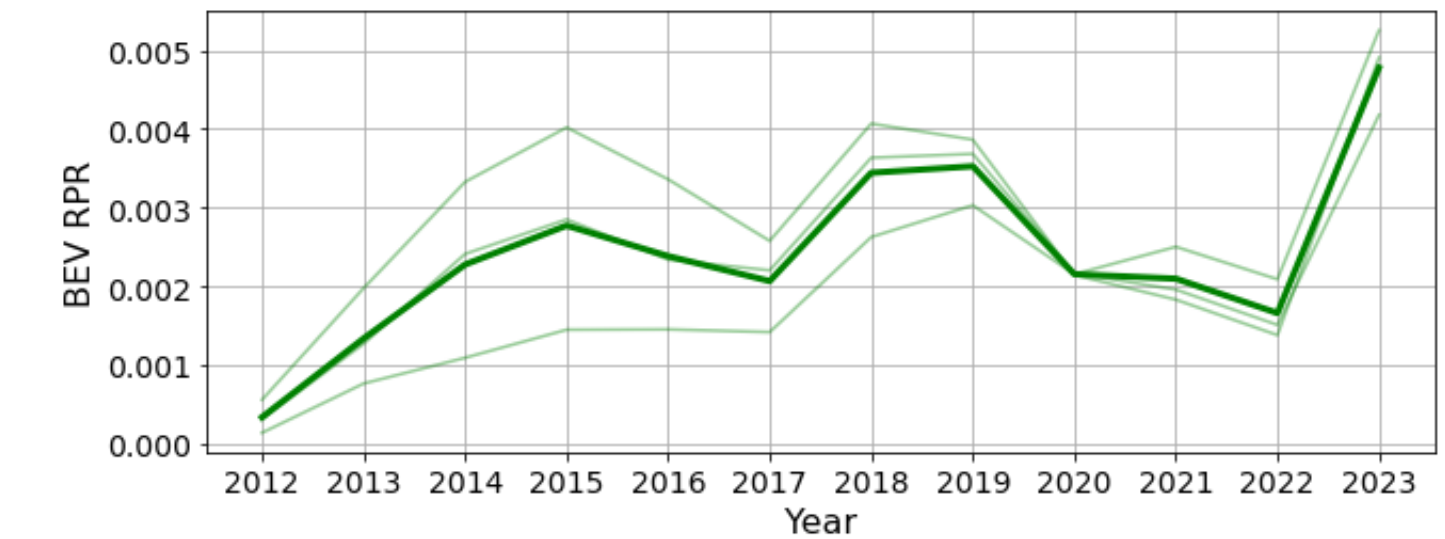
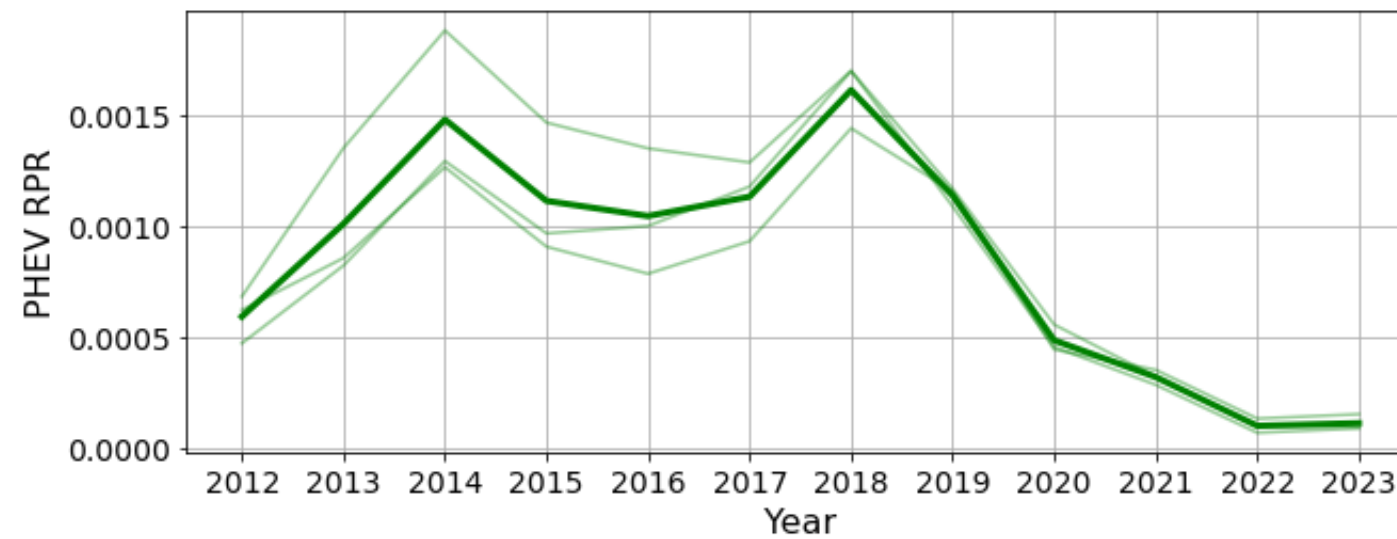
Cluster 1 ●



Cluster 2 ●



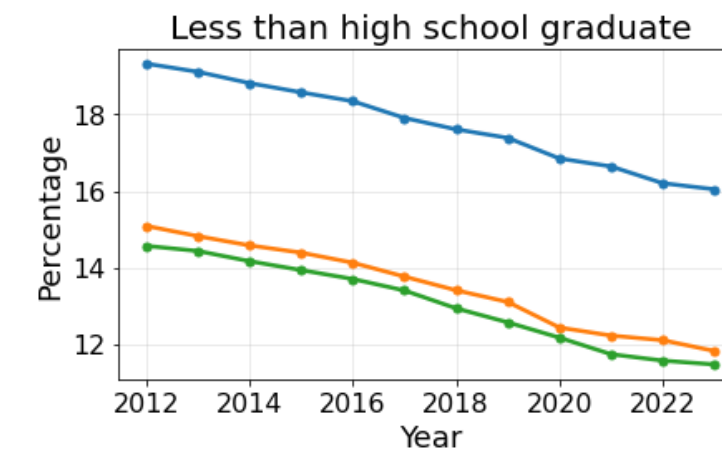
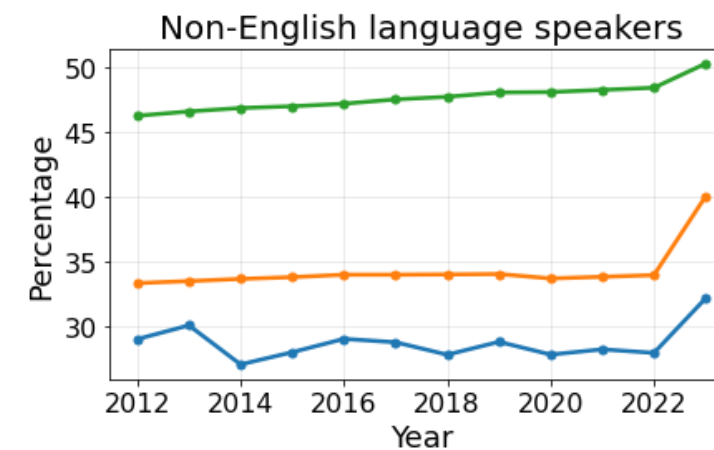
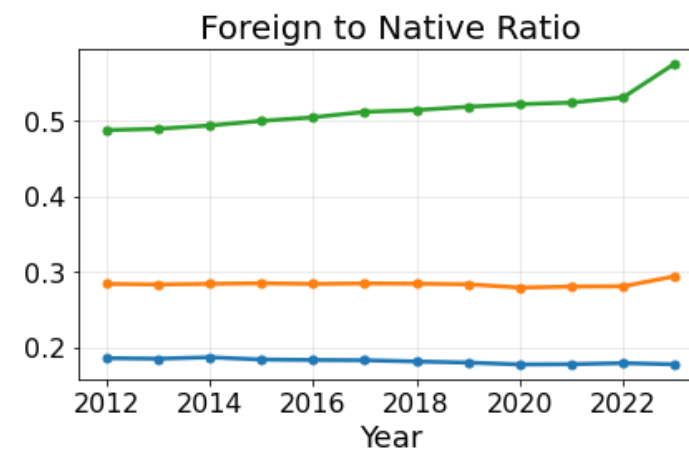
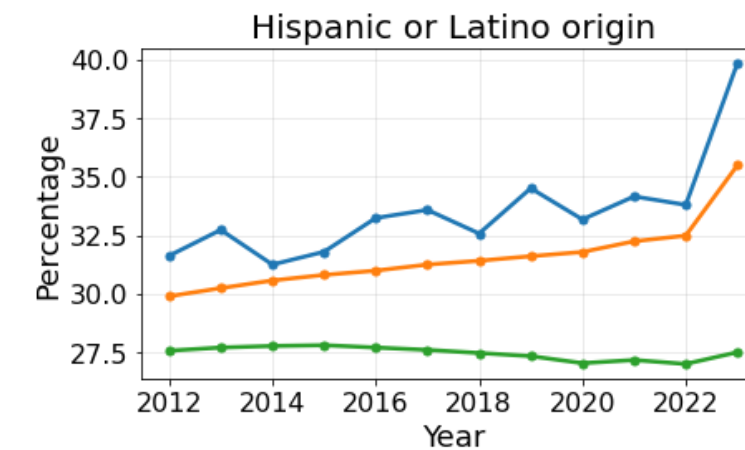
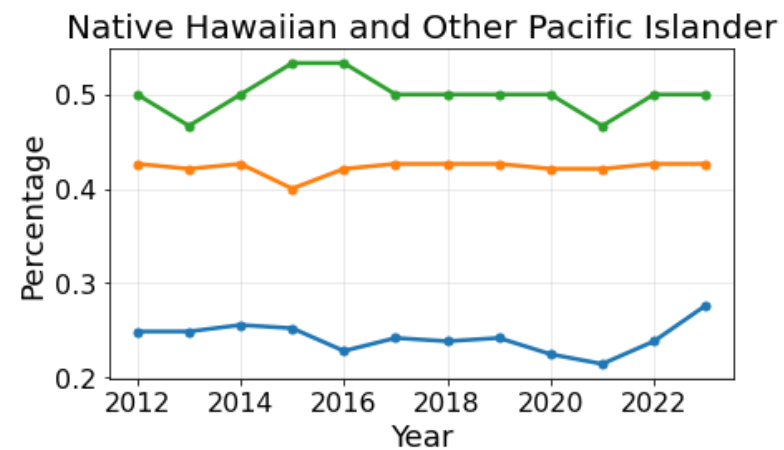
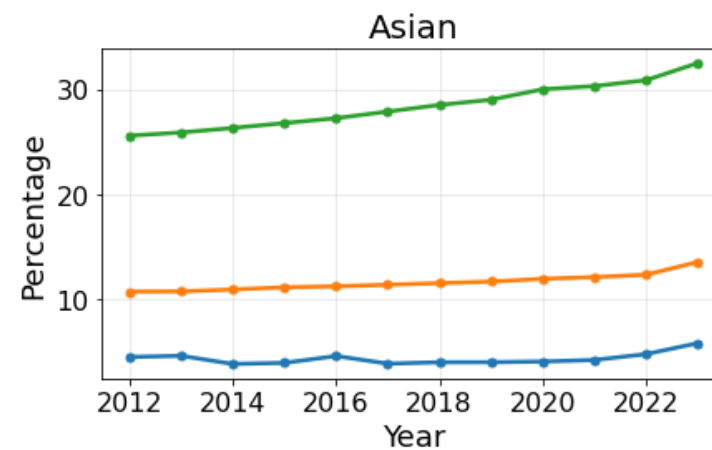
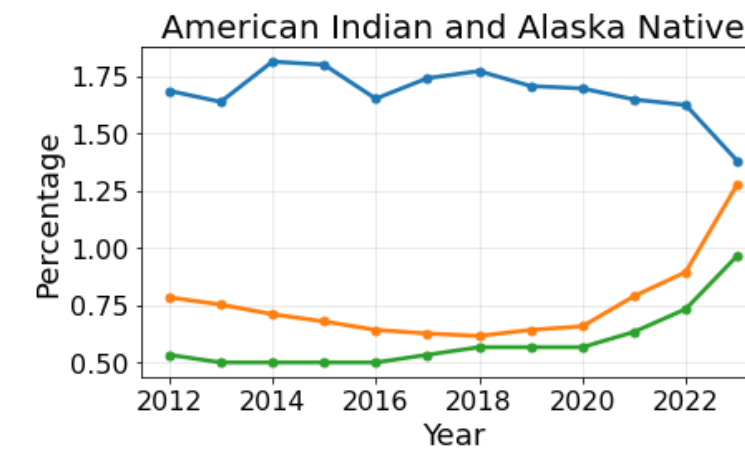
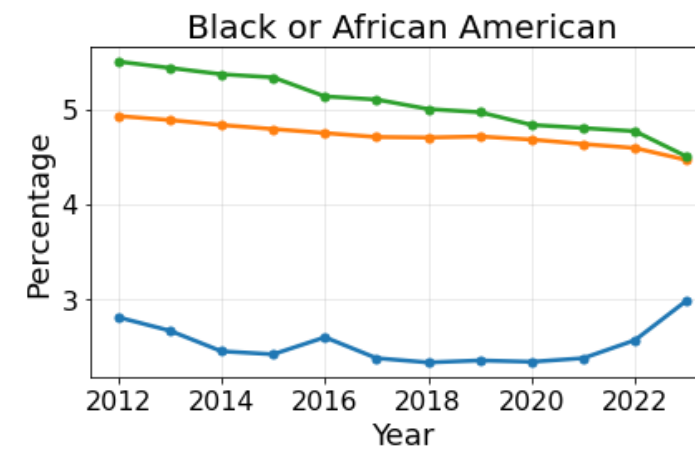
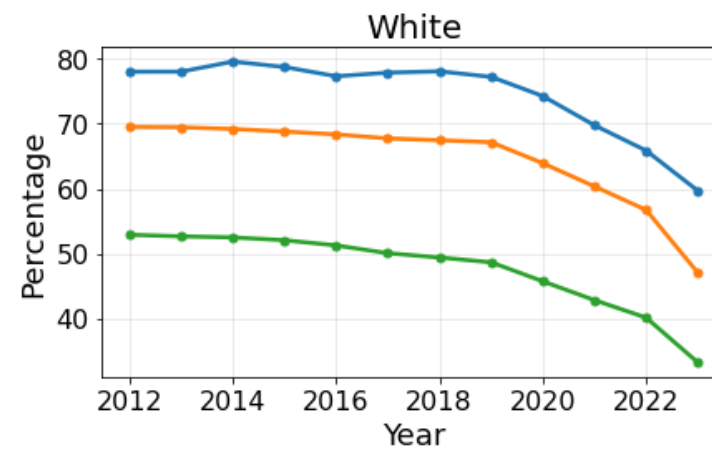
Cluster 3 ●



PHEV

BEV

Demographic Factors



Cluster 1 ● Cluster 2 ● Cluster 3 ●

Demographic Factors

Cluster 1 ●

- Less diversity
- Older population
- lower educated people

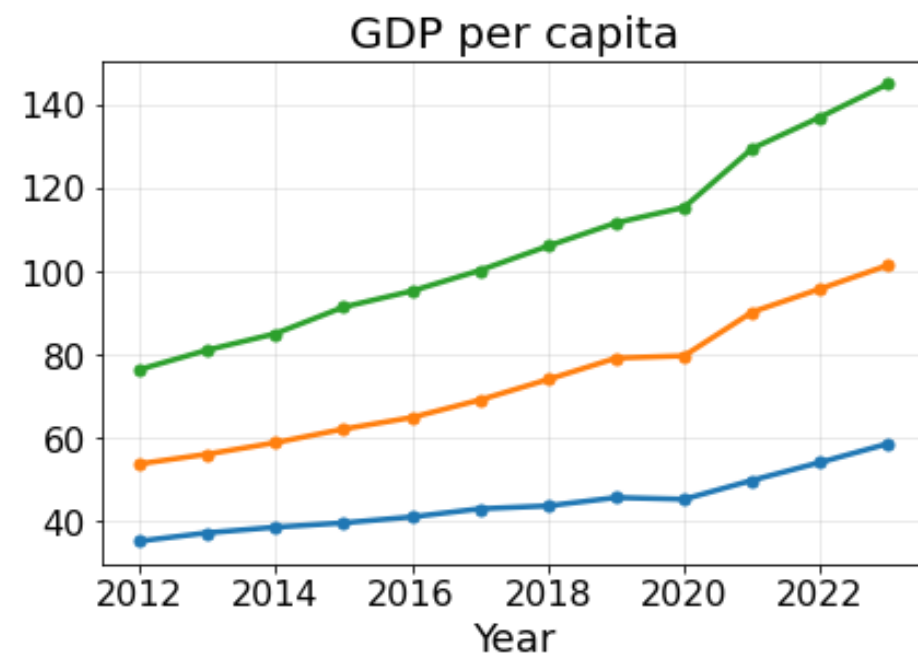
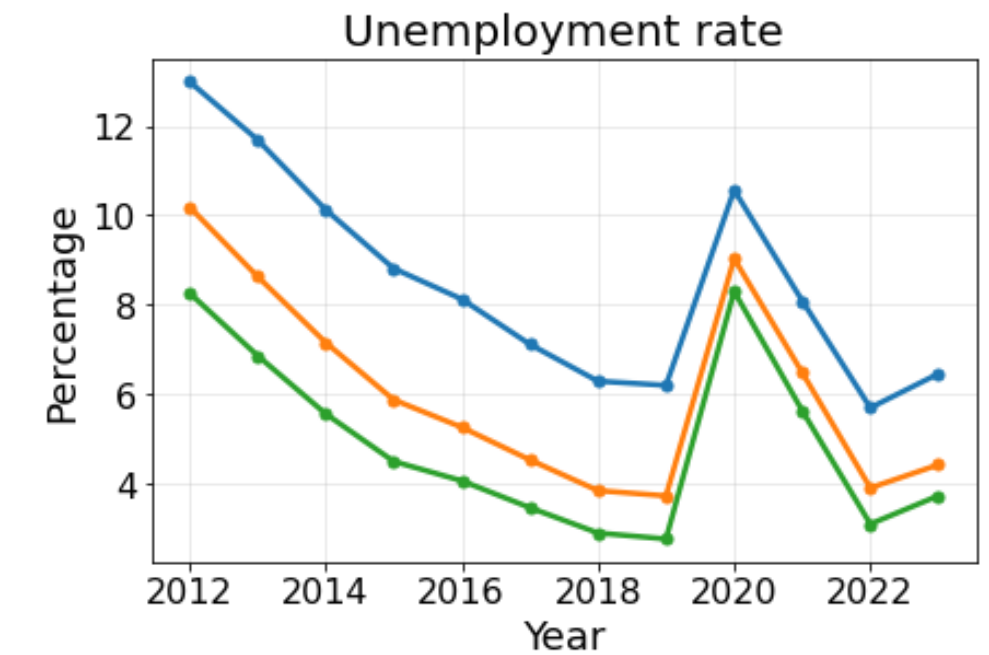
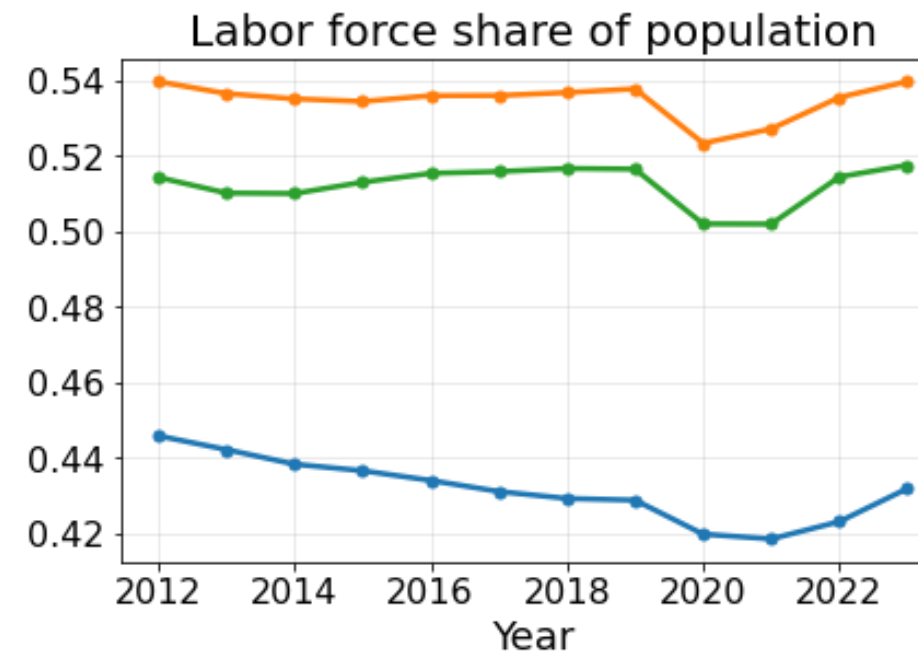
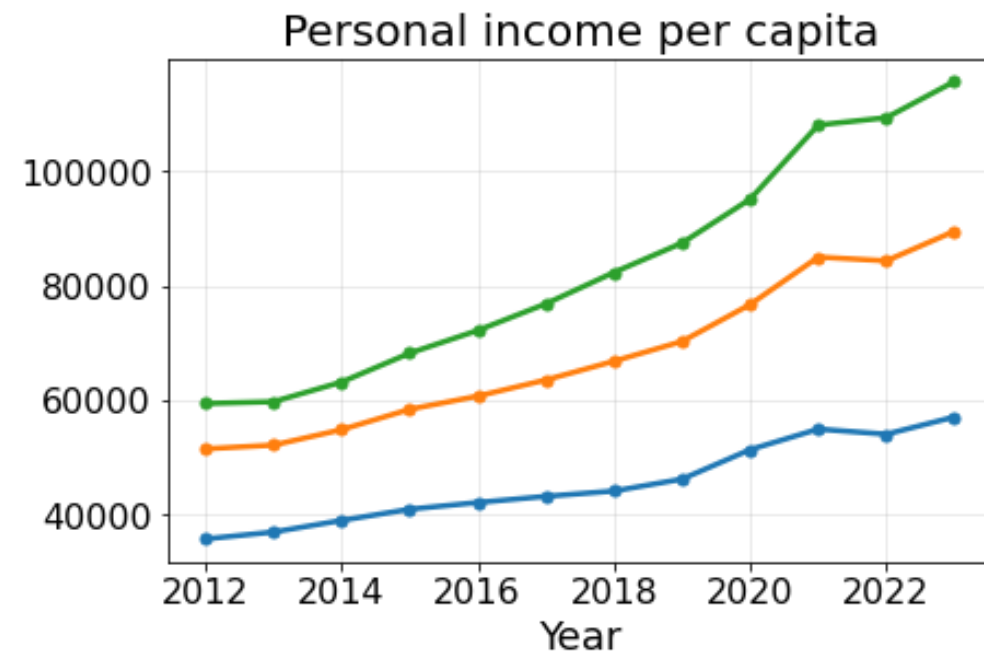
Cluster 2 ●

- In between

Cluster 3 ●

- High diversity
- Younger population
- Higher educated people

Economic Factors



Cluster 1 ● Cluster 2 ● Cluster 3 ●

Demographic Factors

Cluster 1 ●

- Low personal income and GDP
- Small labor force participation
- Highest unemployment rate

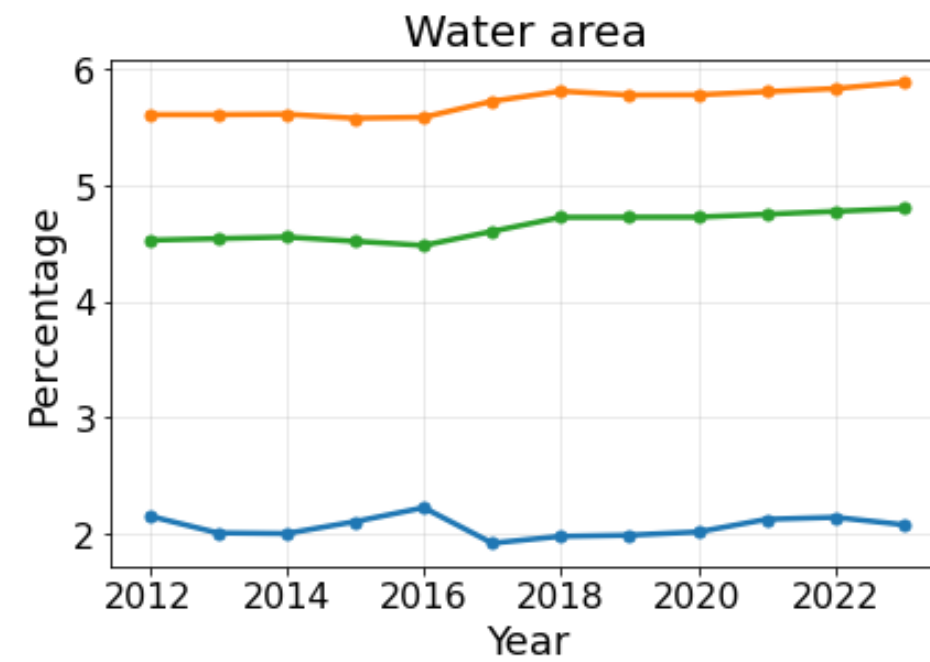
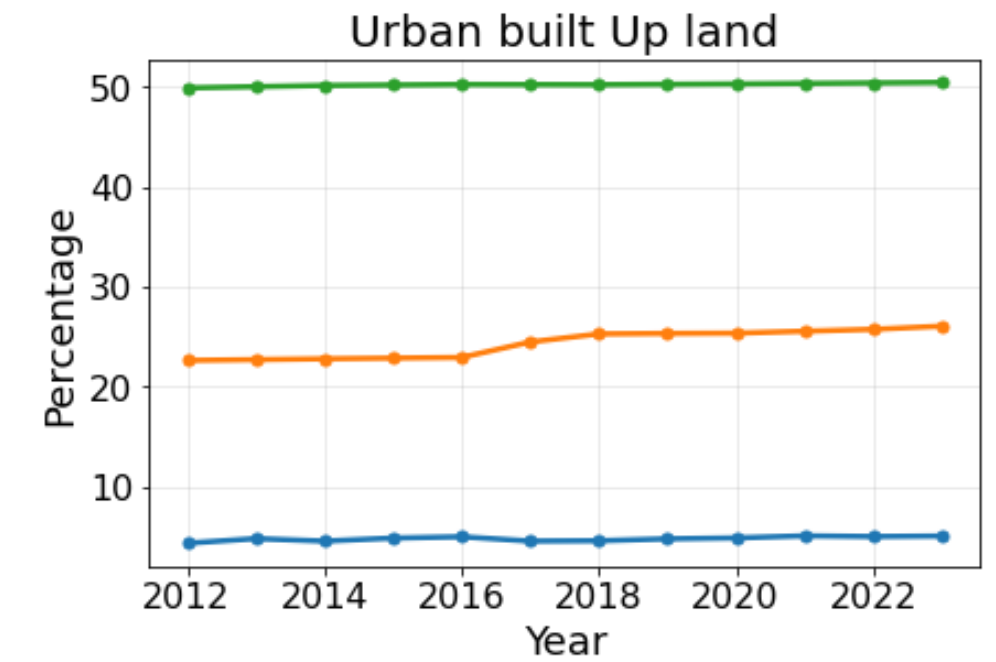
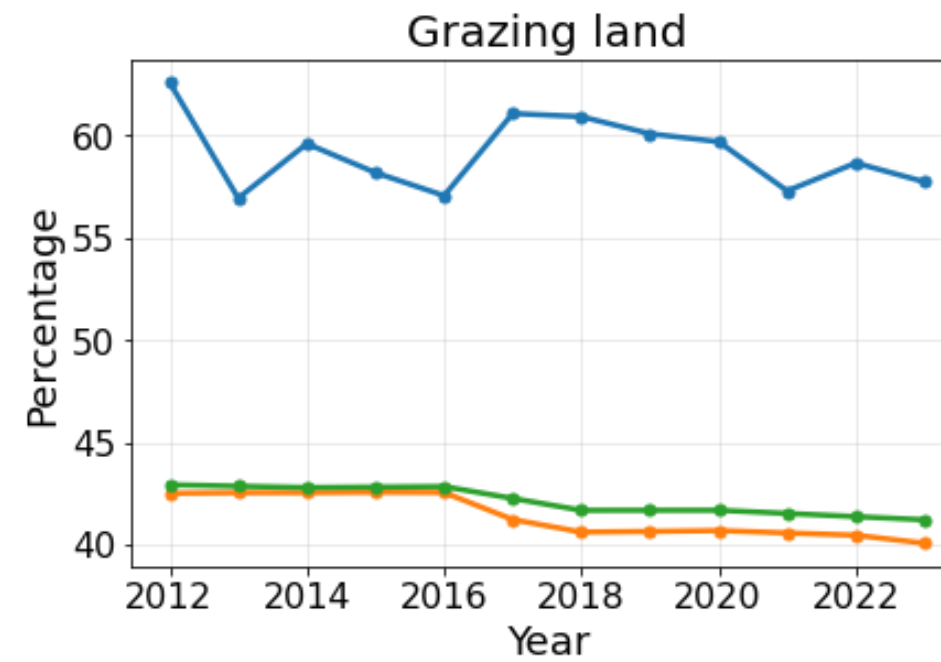
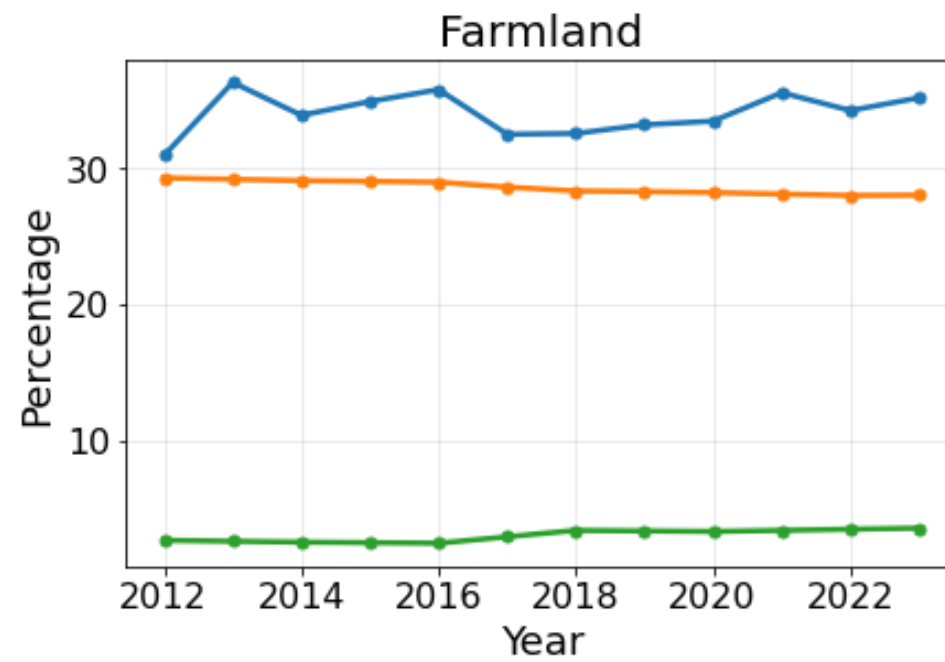
Cluster 2 ●

- In between

Cluster 3 ●

- High personal income and GDP
- Large labor force participation
- Lowest unemployment rate

Land-Use Factors



Cluster 1 ● Cluster 2 ● Cluster 3 ●

Land-Use Factors

Cluster 1 ●

- The most rural with large % of agricultural and farmland

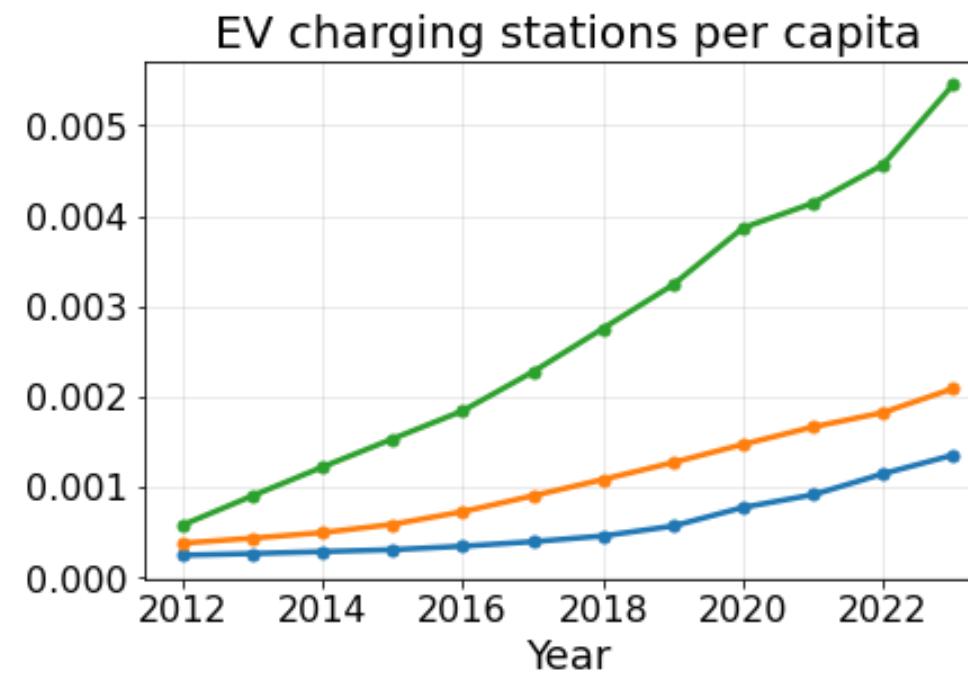
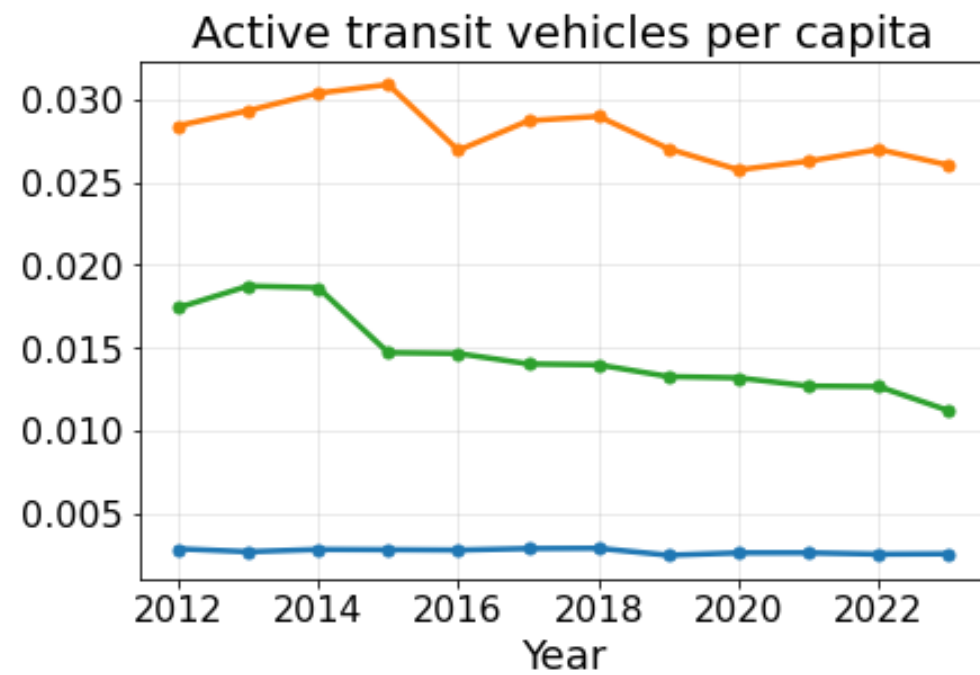
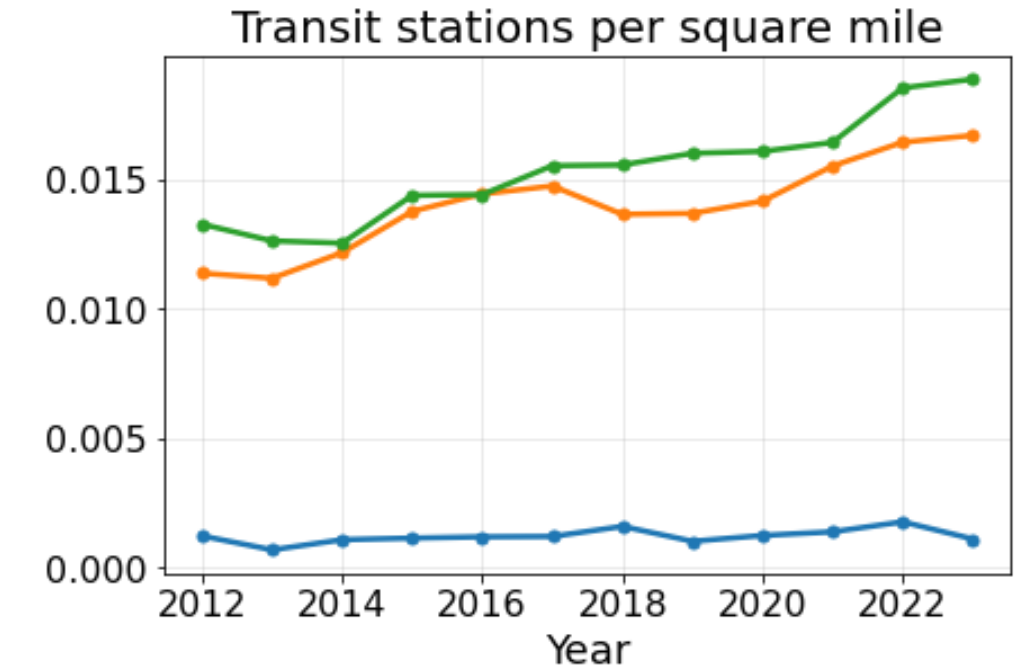
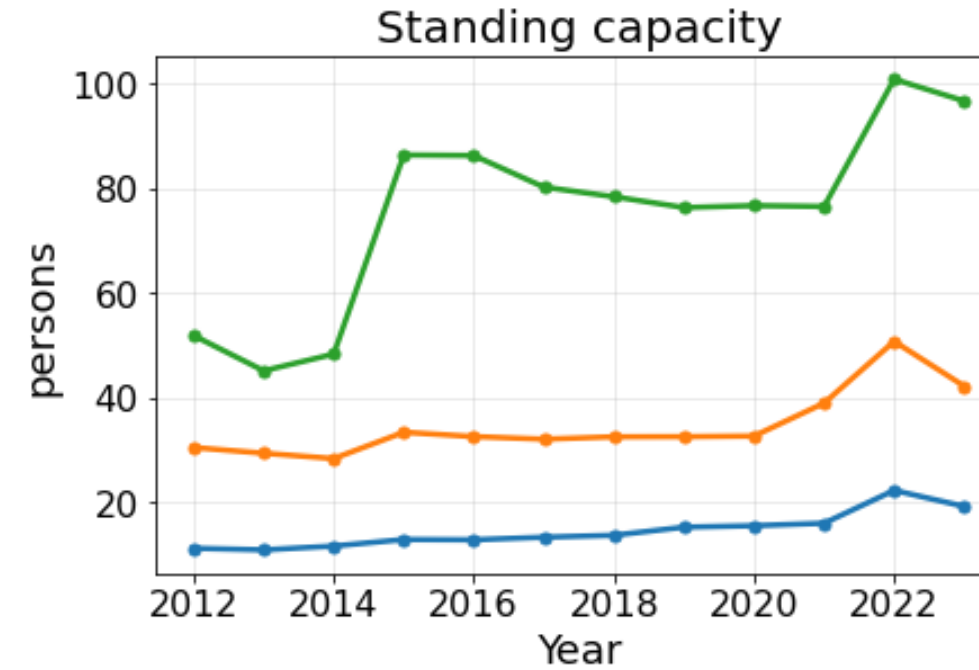
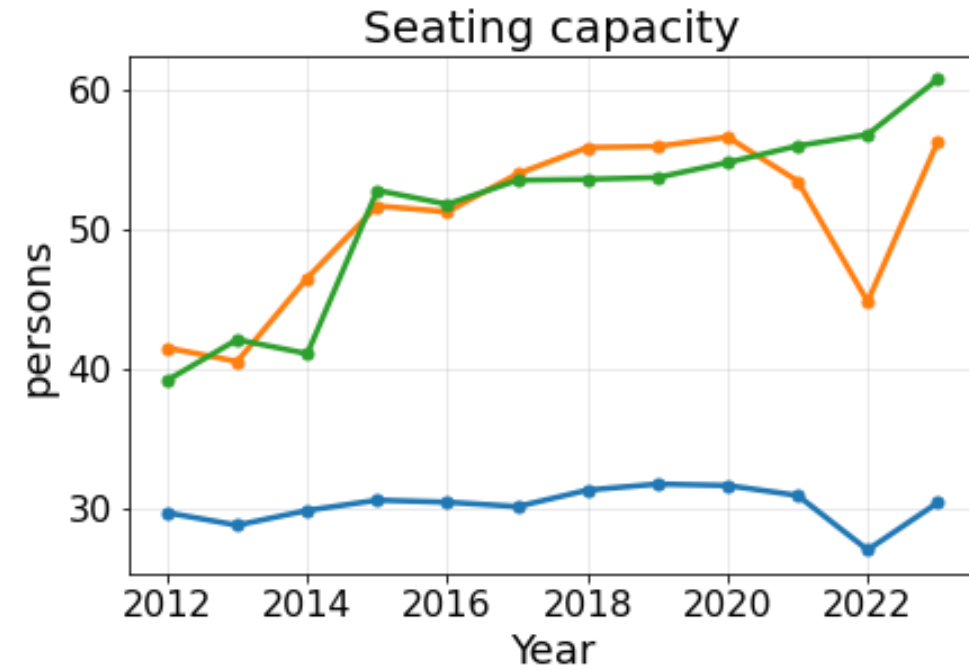
Cluster 2 ●

- In between, suburb

Cluster 3 ●

- The most urban with large % of developed and built-up land

Infrastructural Factors



Cluster 1 ● Cluster 2 ● Cluster 3 ●

Infrastructural Factors

Cluster 1 ●

- Few charging stations and low-capacity transit network

Cluster 2 ●

- In between

Cluster 3 ●

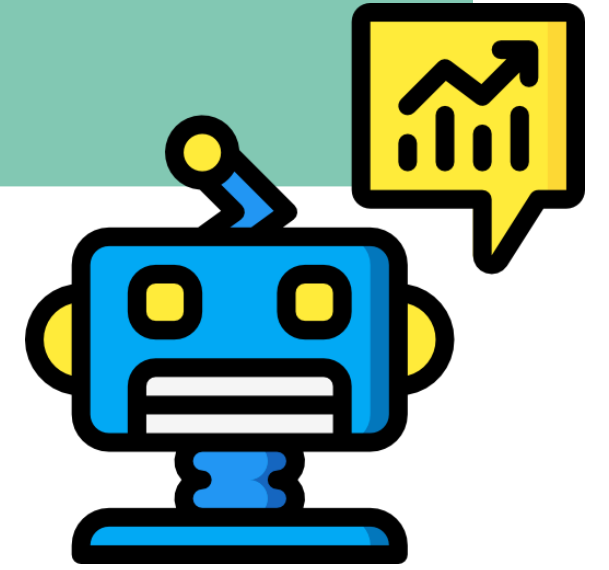
- The best transportation infrastructure, well developed transit network with high charging station number



Phase Two



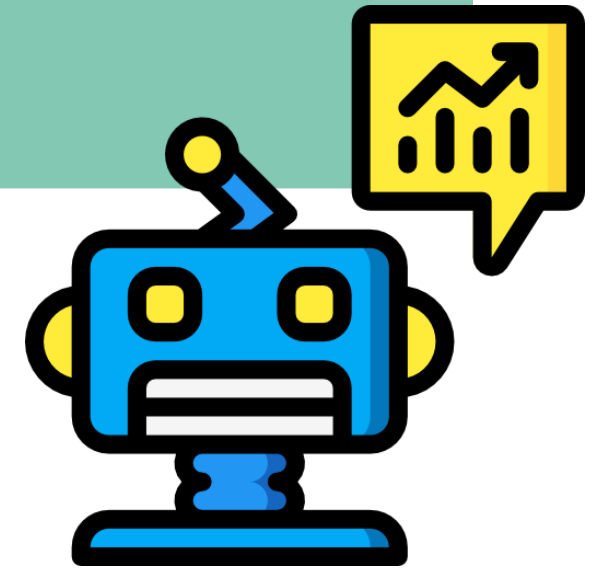
**To predict county level
rebate participation
with historical data**





Phase Two

- Built **Random Forest** model to predict county-level rebate participation.
- Incorporated demographic, economic, land use, and infrastructural features.

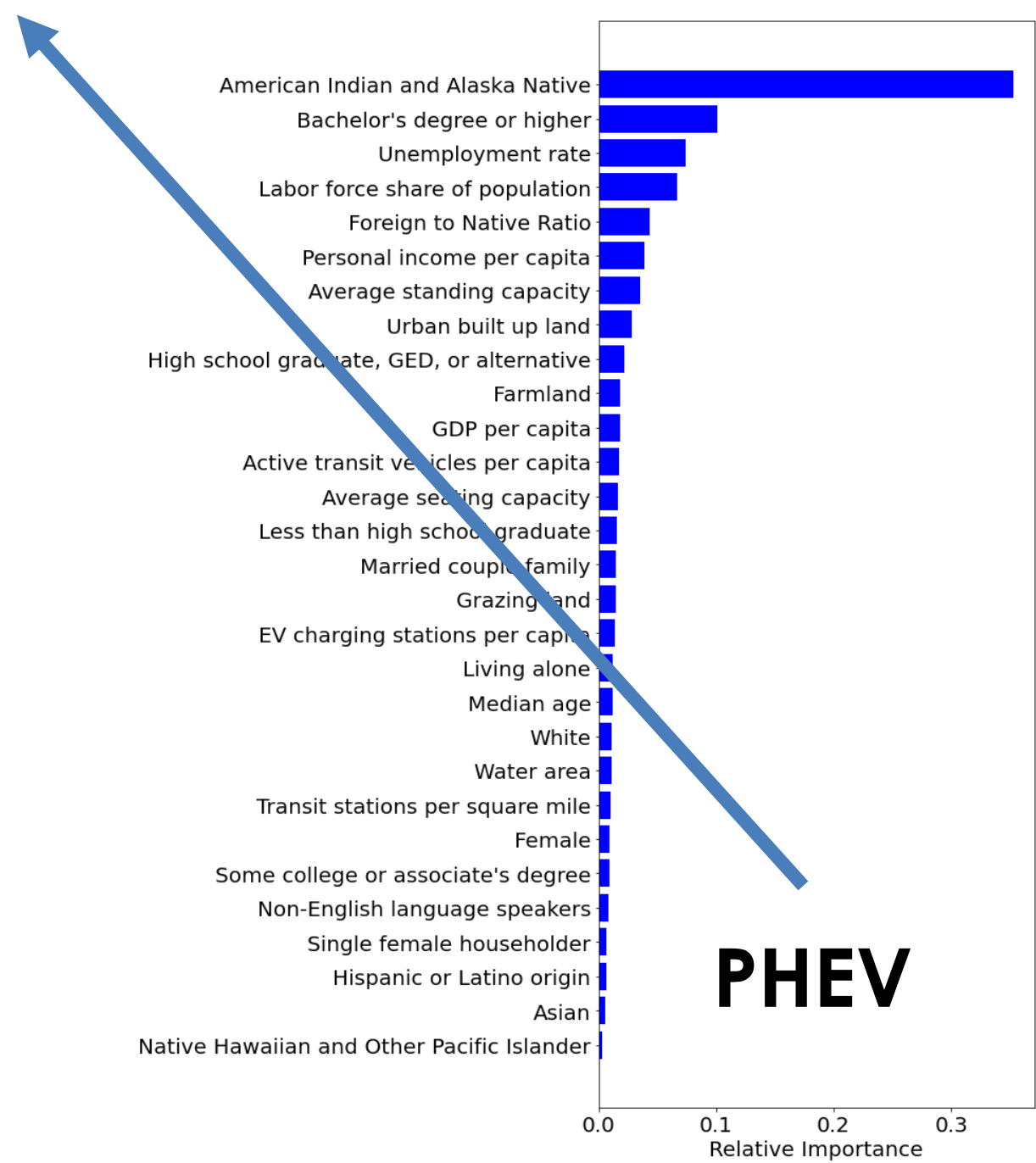




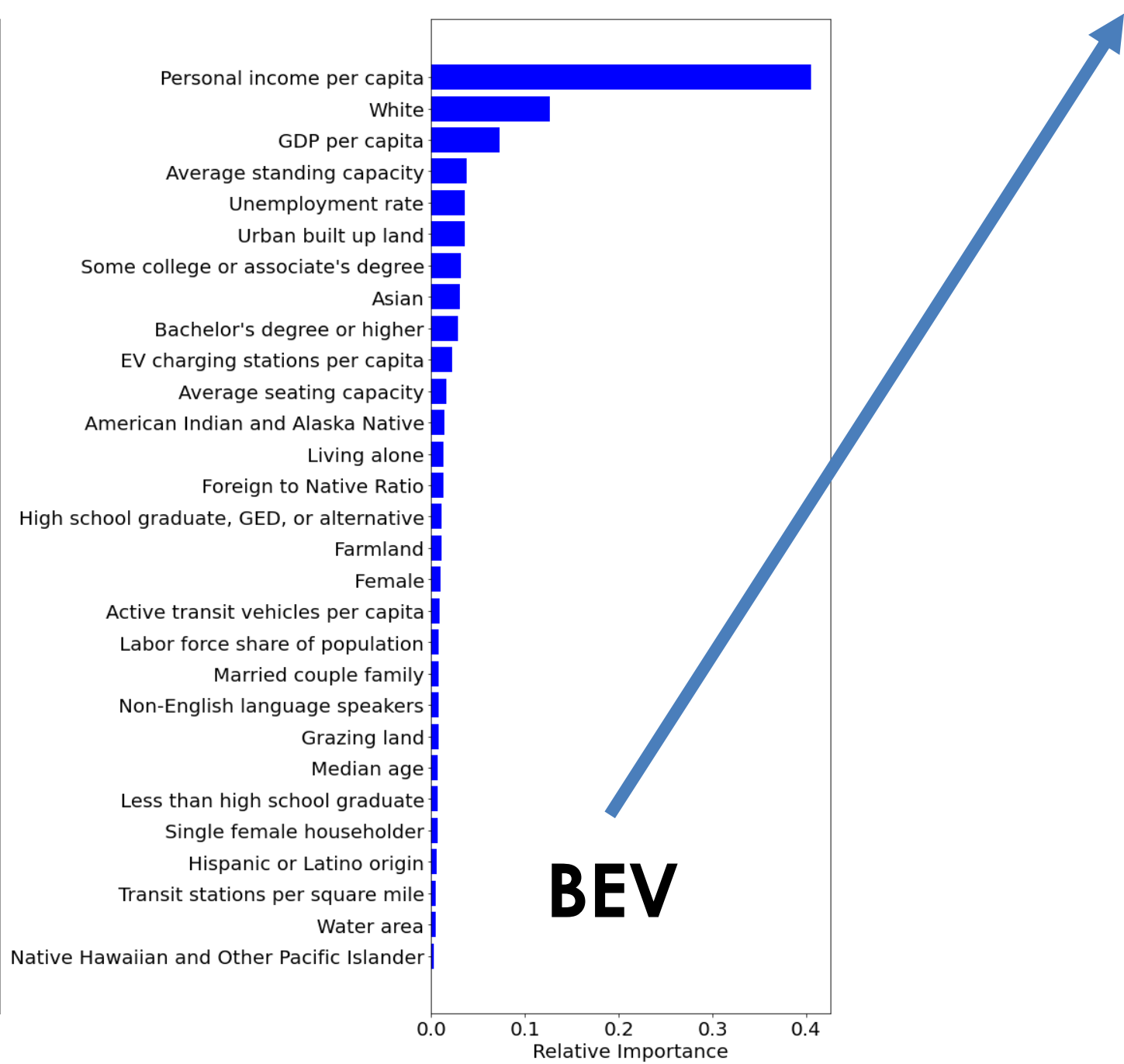
What did we
find?

Random Forest Model Results

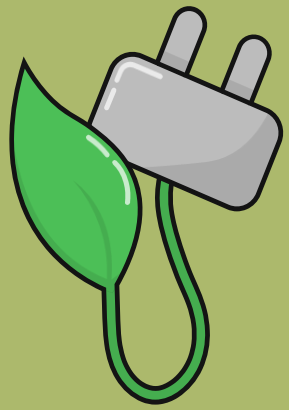
- **Accuracy:** 78%
- **Influencing factors:** demographic factors such as race, foreign-born share, and education



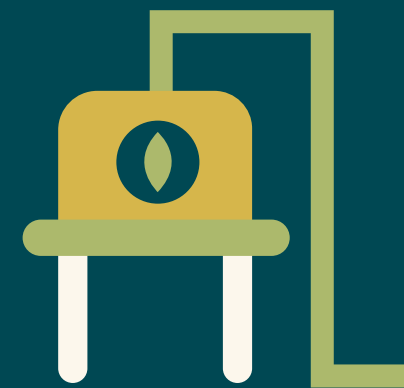
- **Accuracy:** 82%
- **Influencing factors:** income and GDP, developed land, and transportation infrastructure



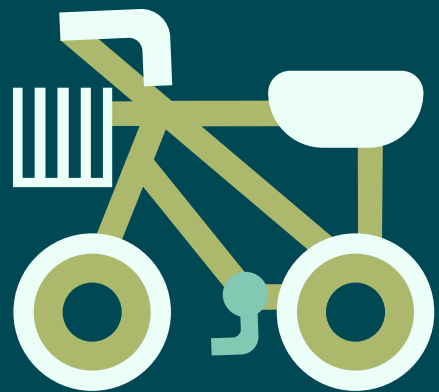
Conclusion



Counties show distinct EV rebate participation patterns over time.



Higher adoption is tied to stronger economies, higher education, racial diversity, and urban infrastructure.

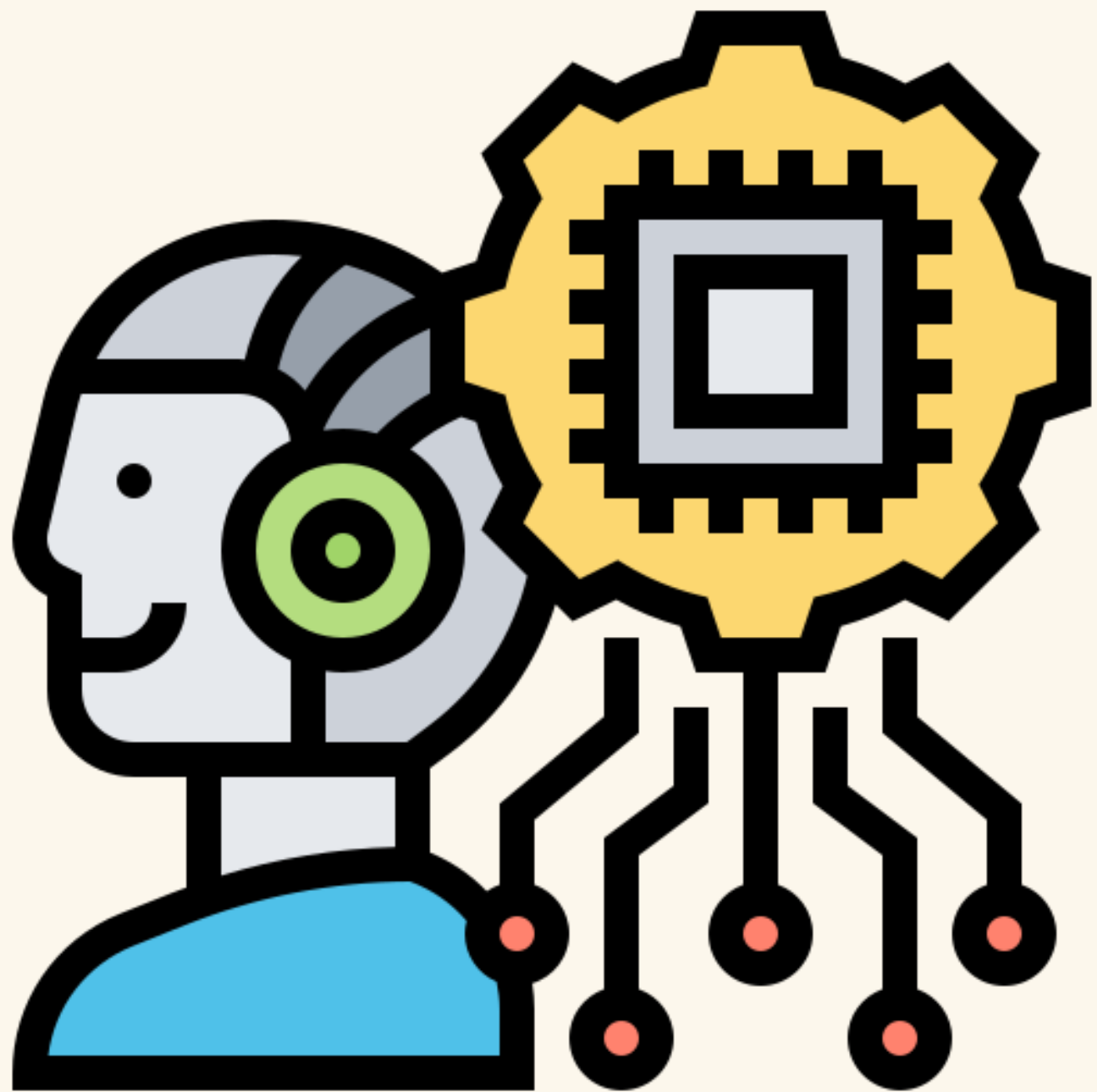


Rural, older, and lower-income counties face persistent barriers despite rebates.



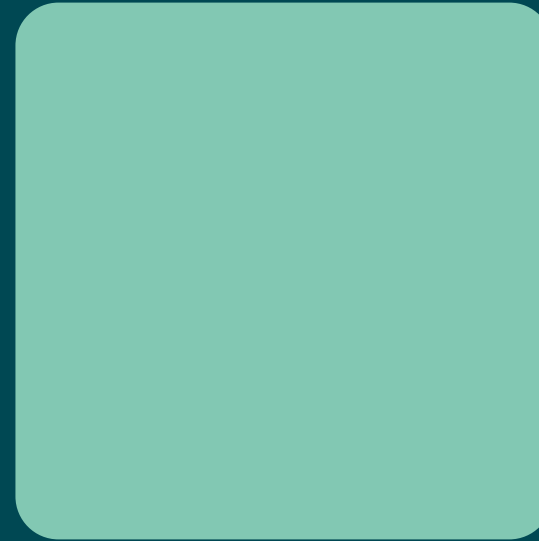
Targeted infrastructure, financial support, and outreach are more effective than uniform statewide incentives.

Study Importance



Shows how advanced techniques can **guide more targeted, data-driven policy planning** beyond uniform statewide approaches.

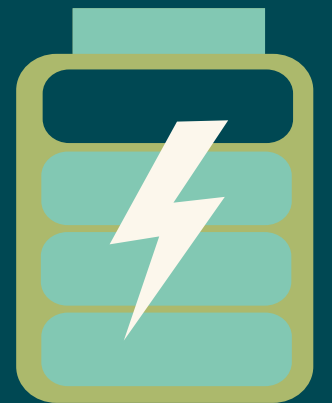
Next steps



Integrate post-2023 data to capture the influence of emerging technologies, policies, and funding structures on EV adoption

Thank you!

Questions?



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Hmm5965@psu.edu

LinkedIn: @heli-mohamadi

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