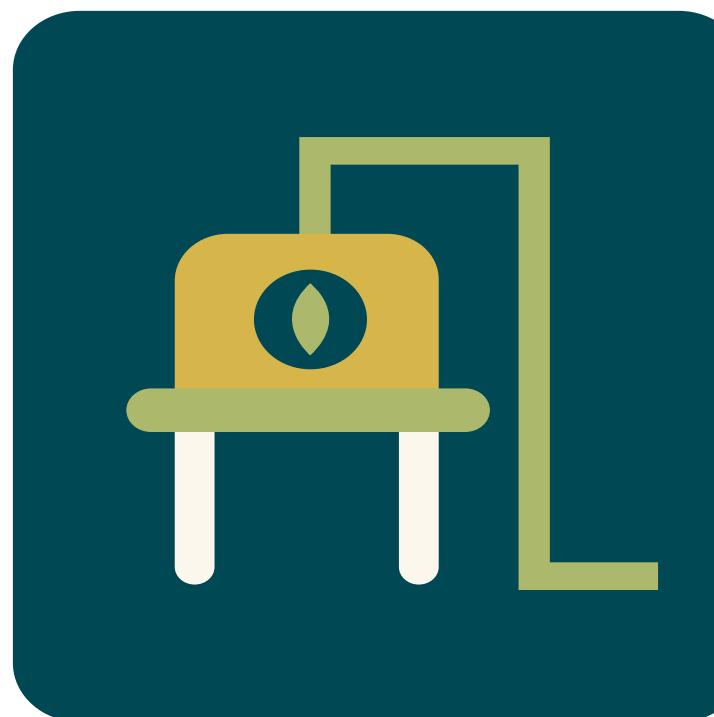


**2025 Modeling Mobility Conference**  
**Sep 16, 2025, 3:30 – 5:00 PM**

# **How Can We Spend Electric Vehicle Incentives Smarter?**

## **A Machine Learning Approach to Enhancing Rebate Efficiency in Varied Local Contexts**

Helia Mohammadi-Mavi, Dr. Andisheh Ranjbari



**Helia Mohammadi Mavi**  
**PhD Candidate**  
**The Pennsylvania State University**

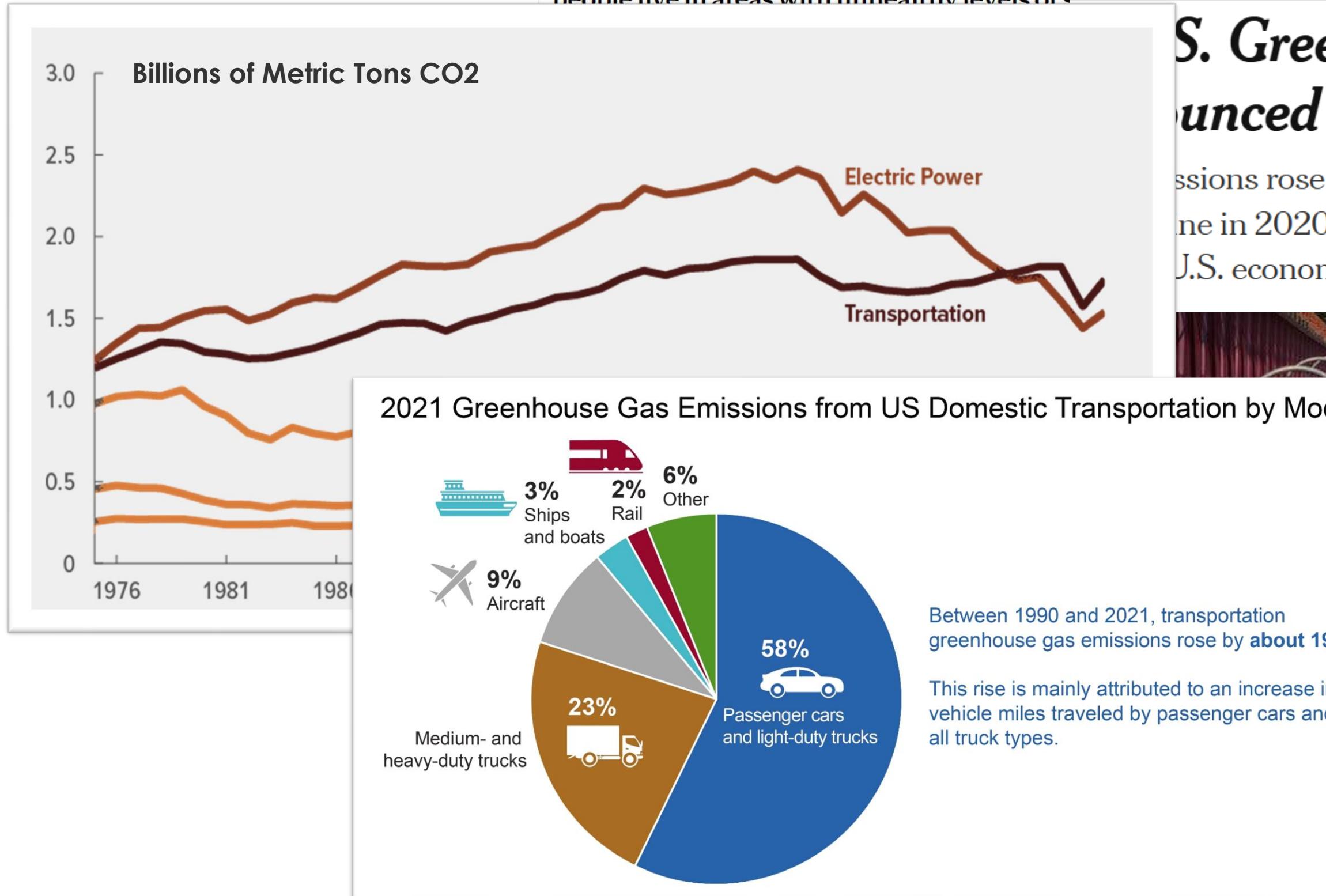
**momo**2025

What is EV  
Rebate?  
Why Sustainable  
Transportation?



# Nearly half of Americans breathing in unsafe levels of air pollutants - report

American Lung Association's study says almost 150 million people live in areas with unhealthy levels of smog and soot.

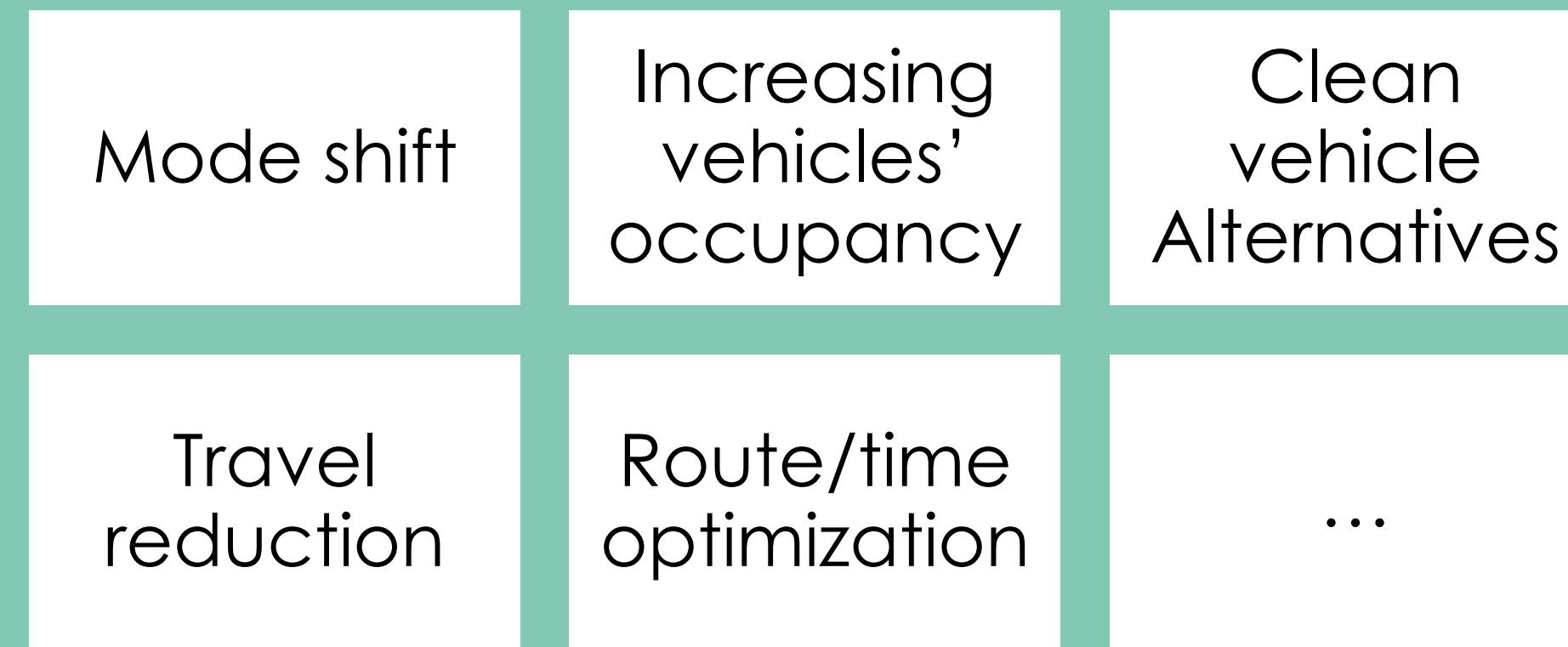


## S. Greenhouse Gas Emissions Bounced Back Sharply in 2021

Emissions rose 6 percent last year after a record 10 percent decline in 2020, fueled by a rise in coal power and truck traffic as the U.S. economy rebounded from the pandemic.

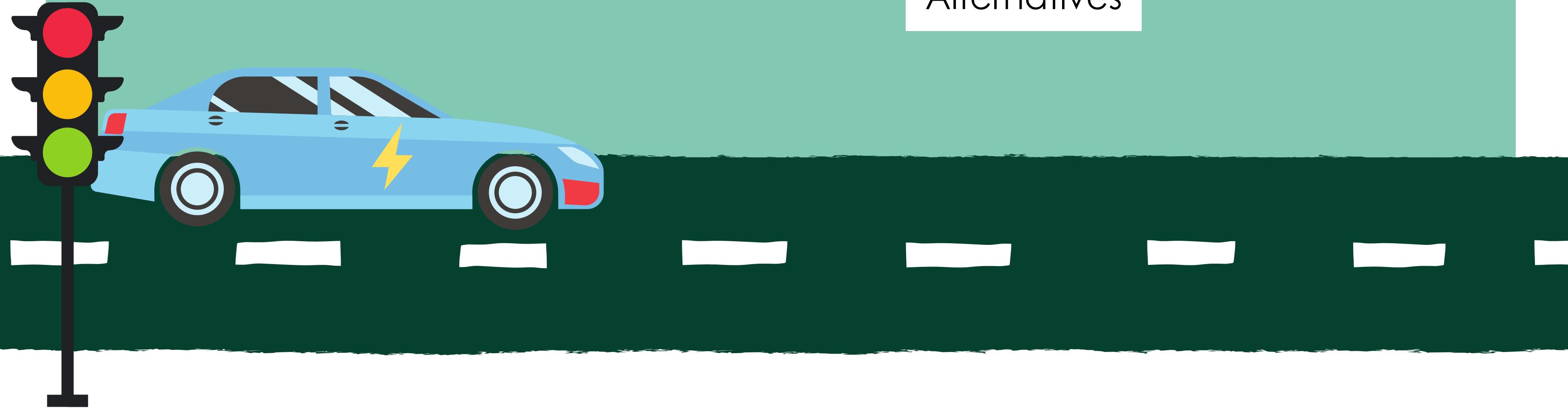


# Behavioral Interventions to Promote Clean Transportation



# Behavioral Interventions to Promote Clean Transportation

Clean  
vehicle  
Alternatives



# Problem: Clean Alternatives are Expensive

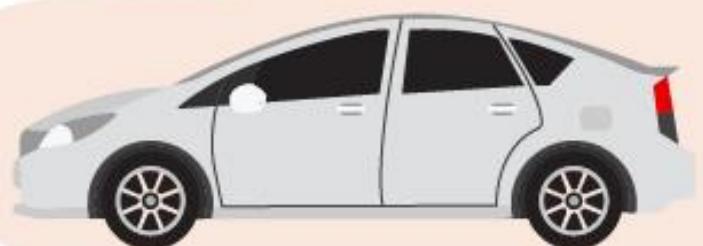
**Battery Electric  
Vehicles (BEVs)**



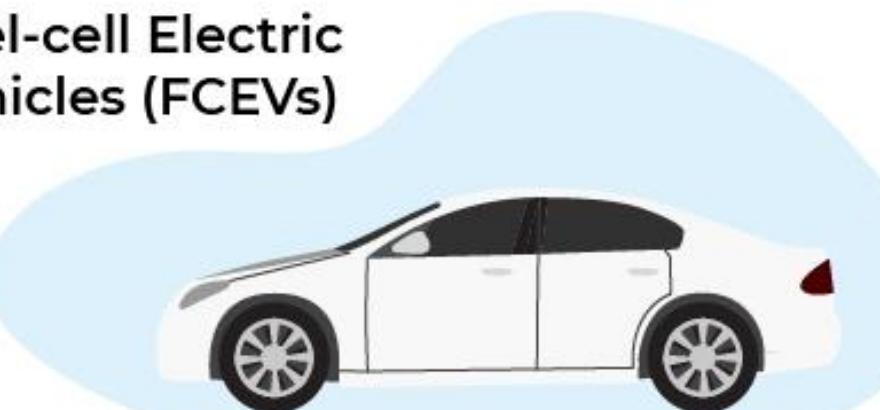
**Plug-in Hybrid  
Electric Vehicles  
(PHEVs)**



**Hybrid Electric  
Vehicles (HEVs)**



**Fuel-cell Electric  
Vehicles (FCEVs)**



Credits

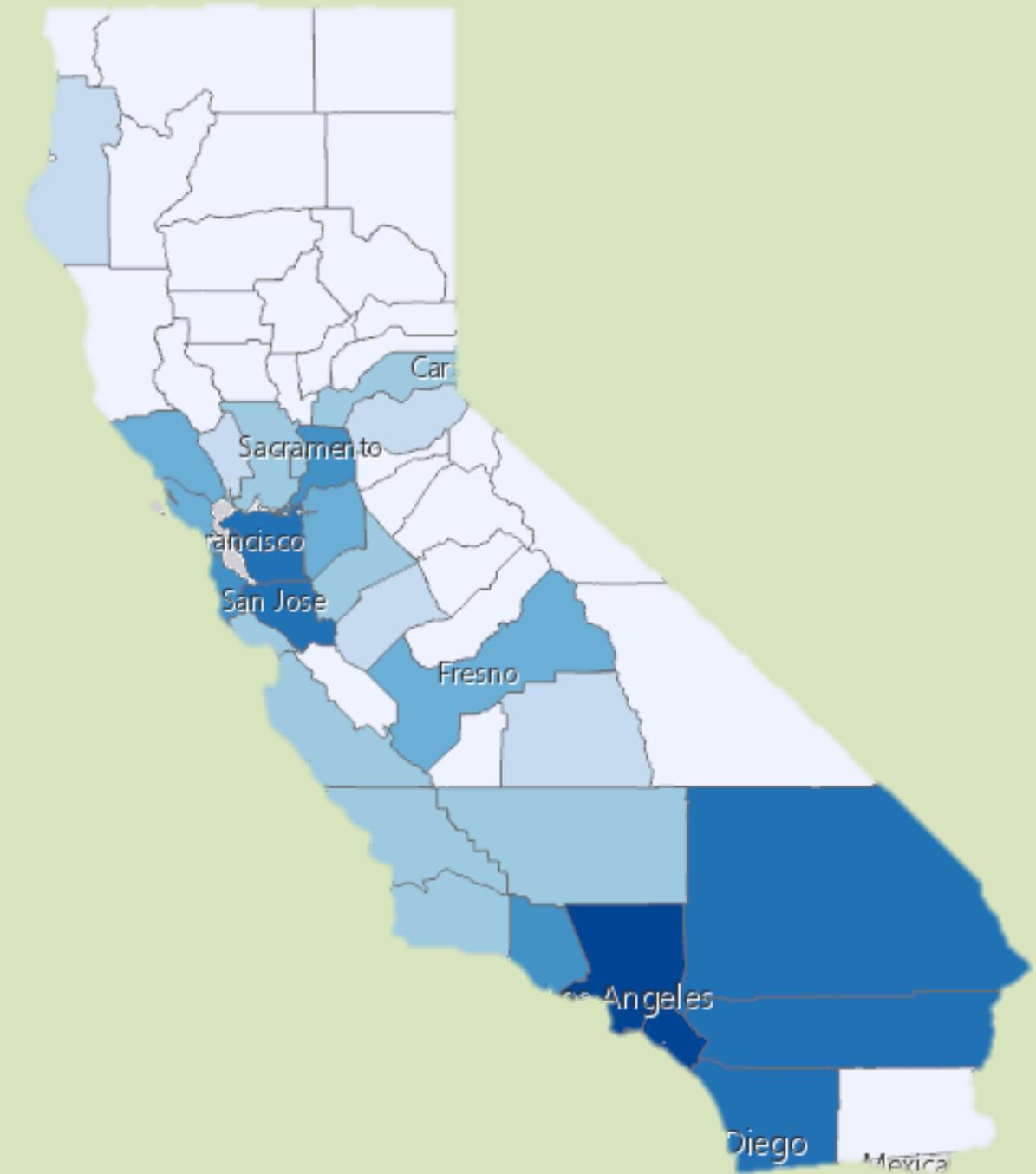
Discounts

Tax reductions

Rebates



# CALIFORNIA CLEAN VEHICLE REBATE PROJECT<sup>SM</sup>



# What Types of Data We Used?



# Data Sources



Issued Rebates for BEV and PHEV  
2012 – 2023

From:



CALIFORNIA  
CLEAN VEHICLE  
REBATE PROJECT<sup>SM</sup>



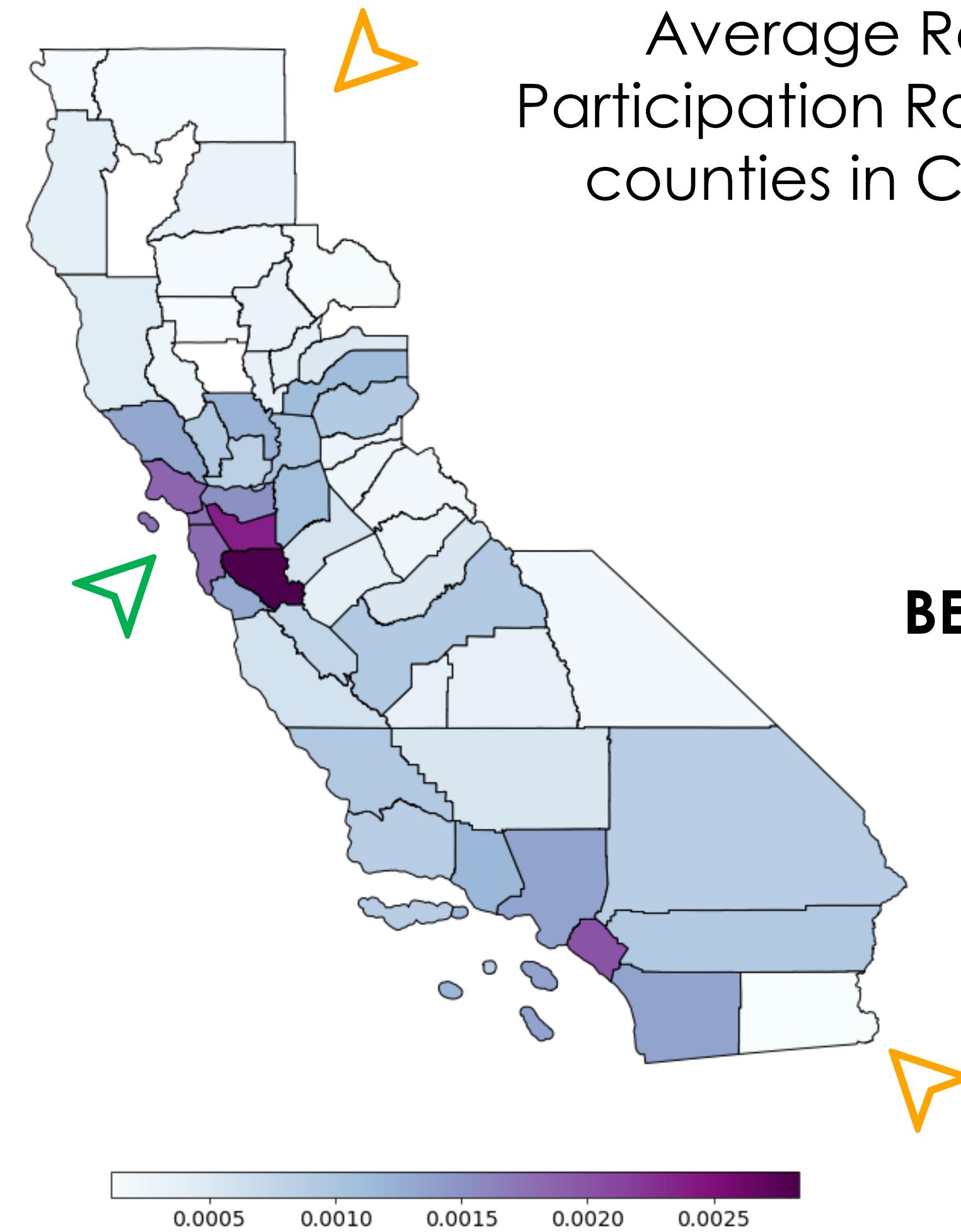
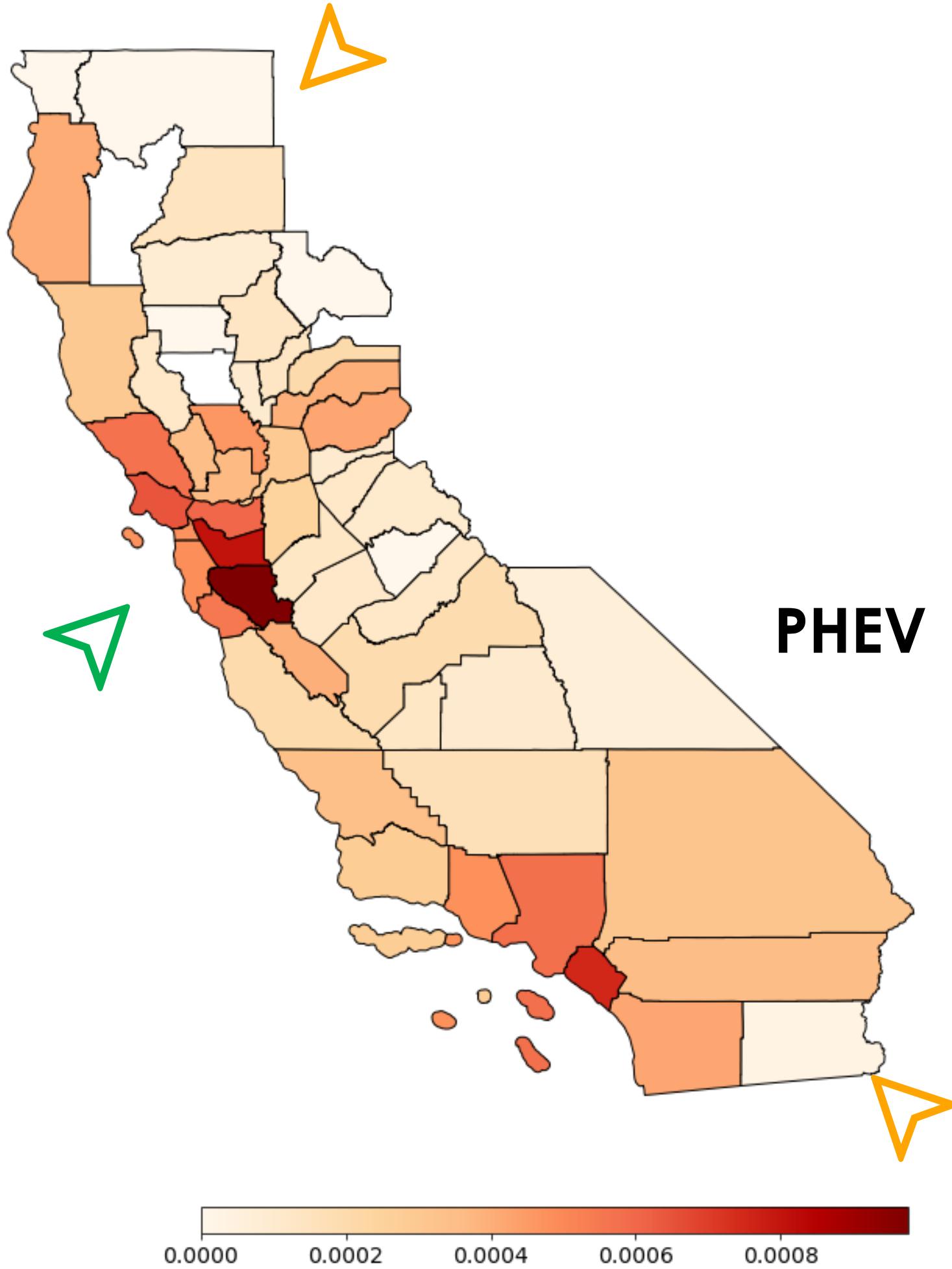
Rebate  
Participation  
Rate

Aggregated for each  
**county** in each **year**



Total registered  
vehicles

Average Rebate  
Participation Rates across  
counties in California



# Data Sources



Age, Gender, Education, Race and ethnicity, Nationality, Household structure, Language



% of Urban and Built-Up, Farmland, Agricultural, Water



Gross Domestic Product (GDP), Income, Labor Force Participation, Employment rate

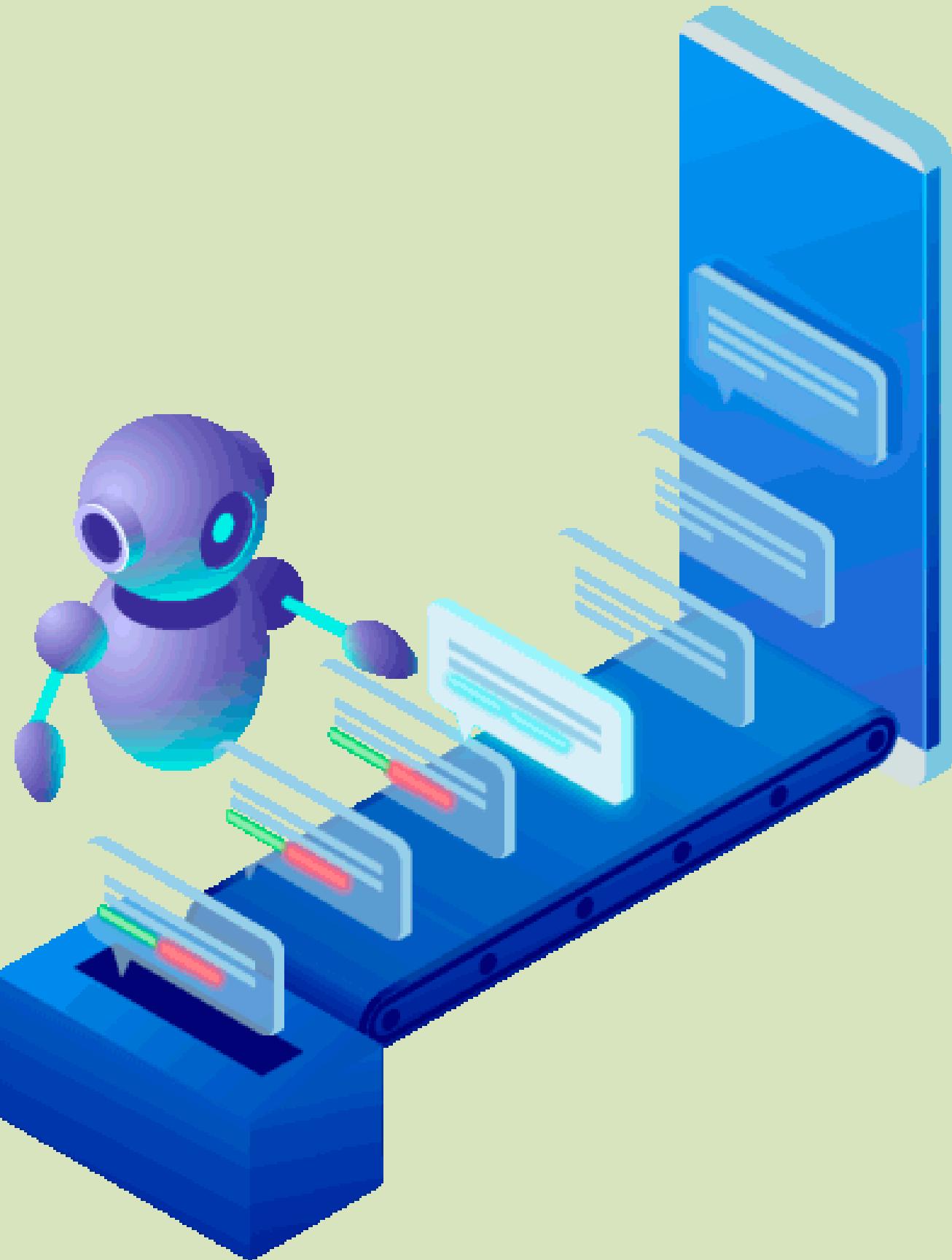


Public transit service and operation



Number of EV charging stations

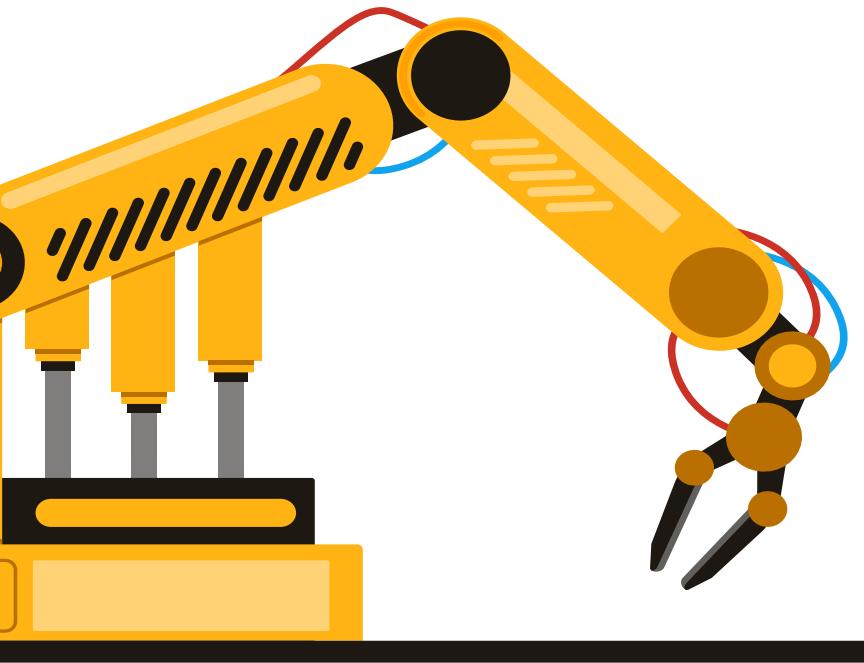
# What Was the Analysis Approach?





# Phase One

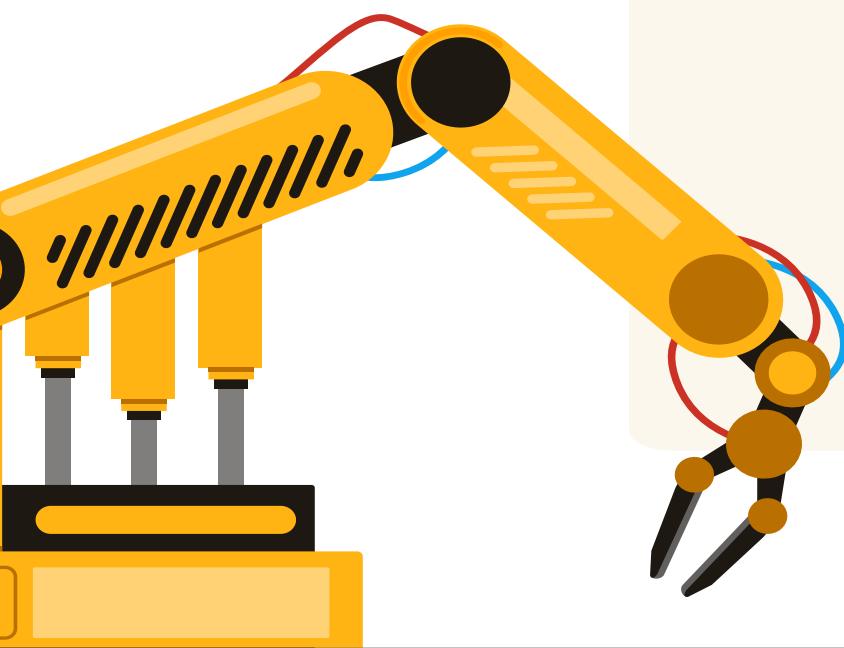
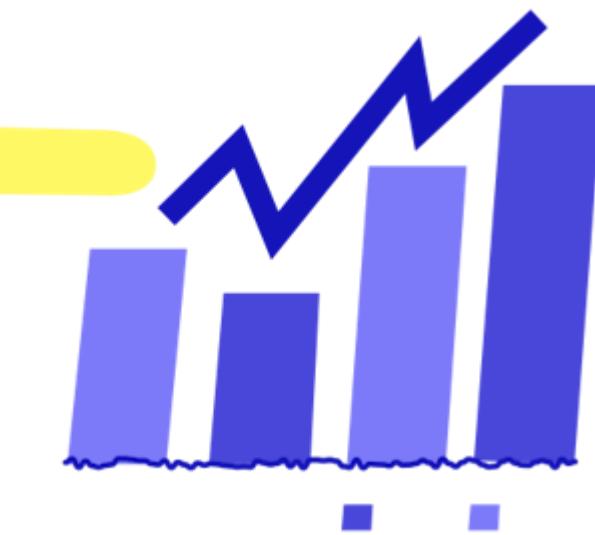
- **To understand rebate participation patterns in different context and locations**



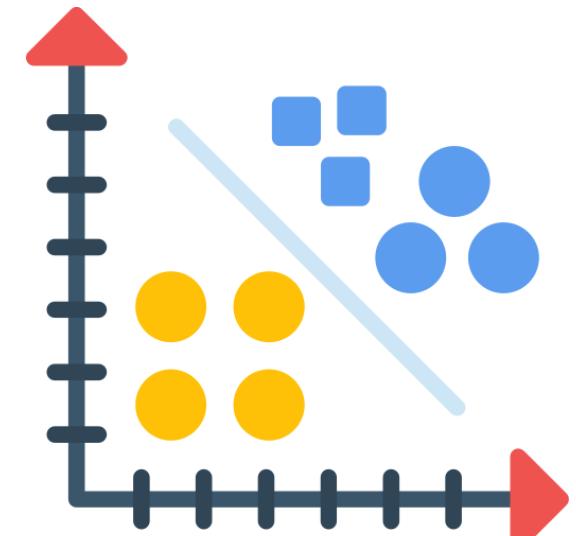


# Phase One

- Applied **Dynamic Time Warping (DTW)** to capture temporal patterns in rebate participation.



- Grouped counties using **K-Means** clustering, an unsupervised learning method to identify adoption trajectories.

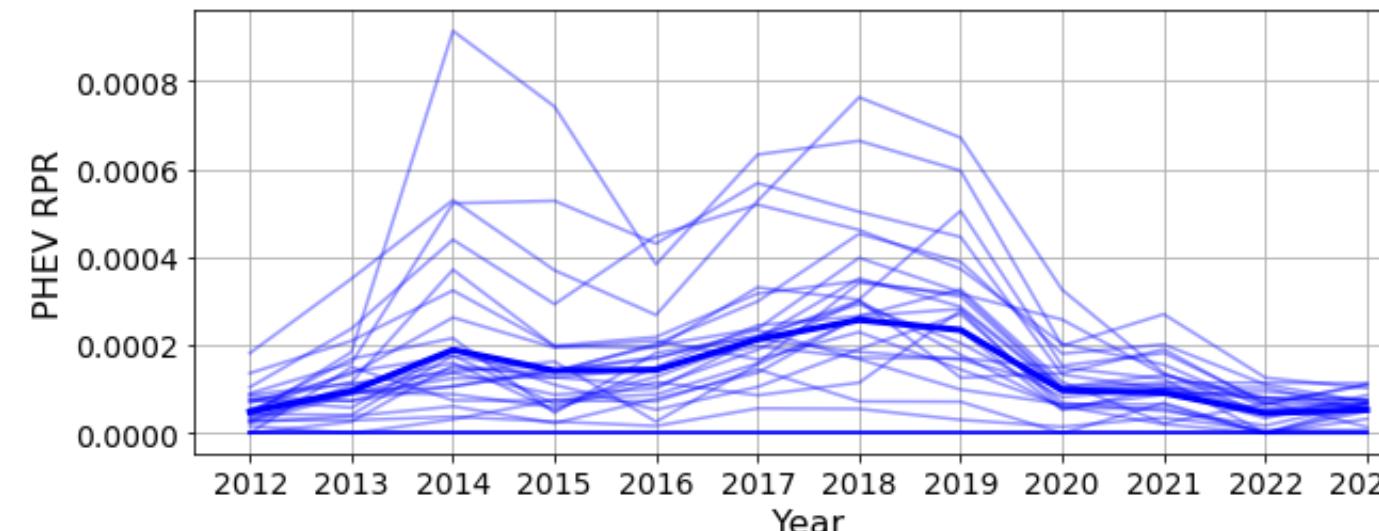


# What did we find?

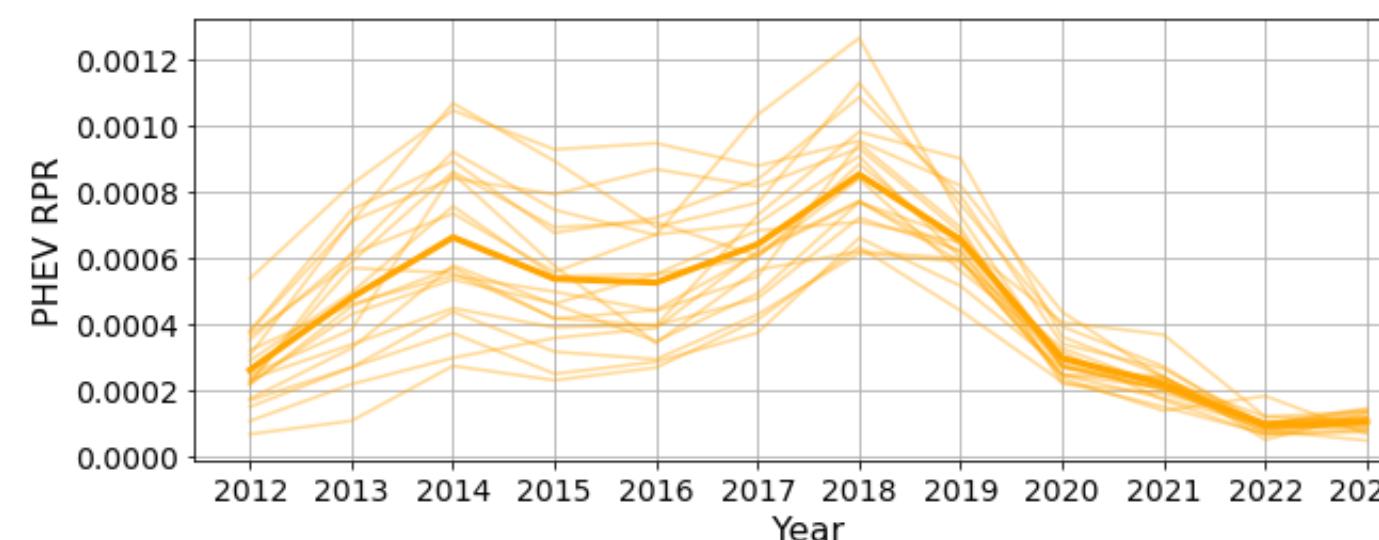


# Yearly Average Rebate Participation Rates

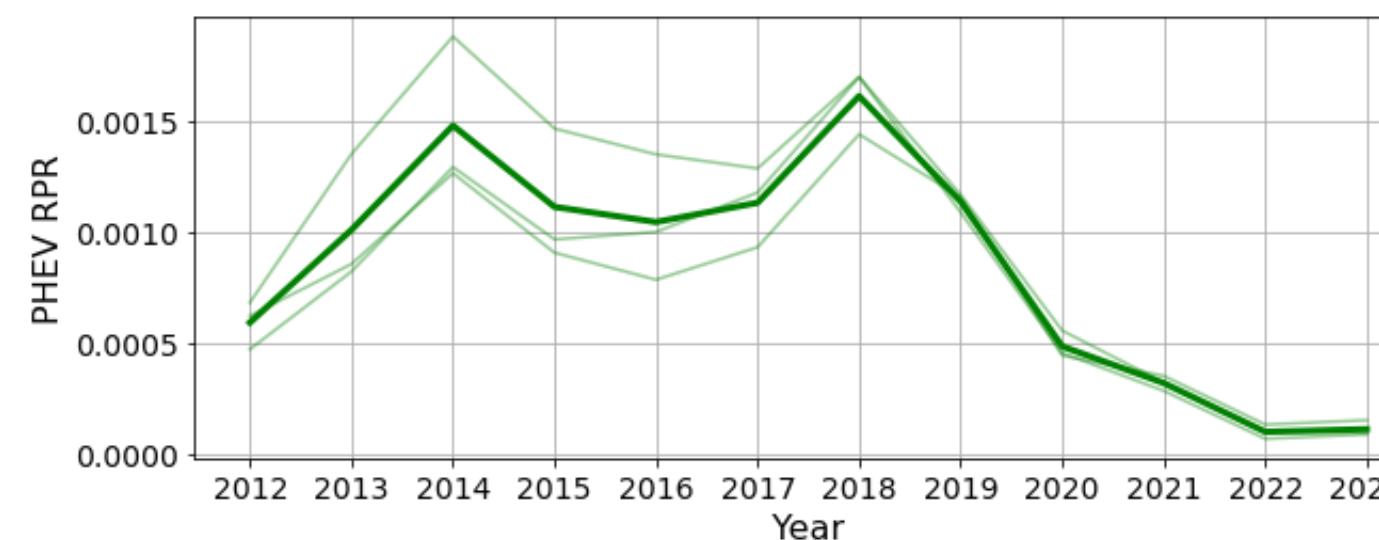
**Cluster 1**



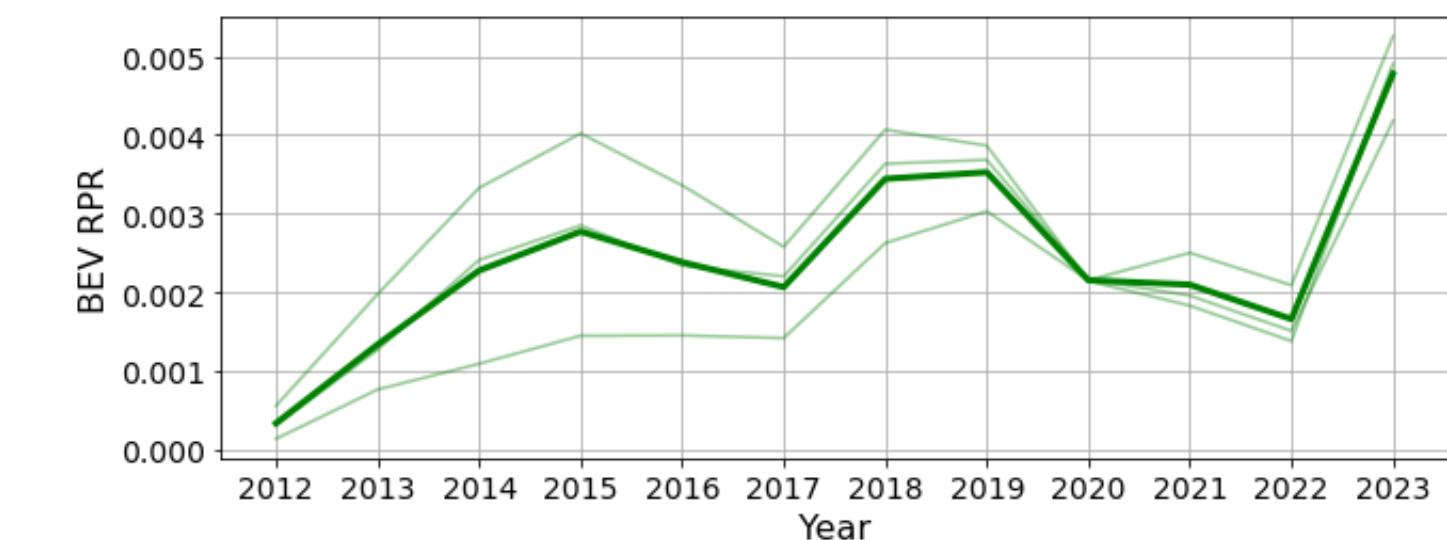
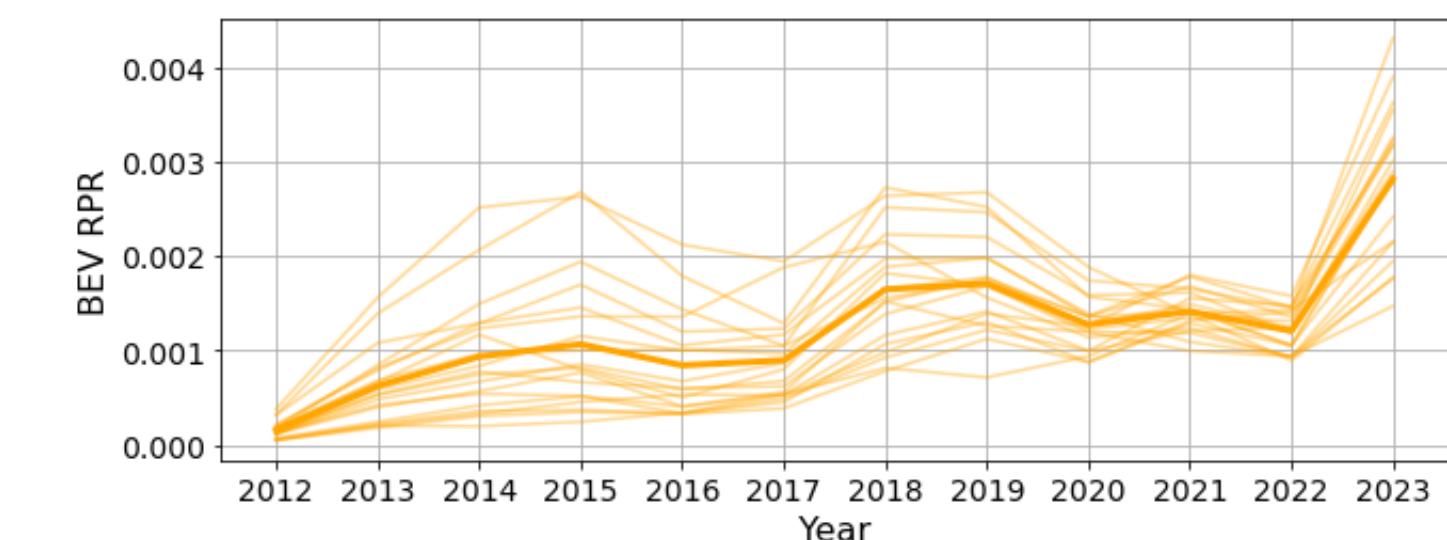
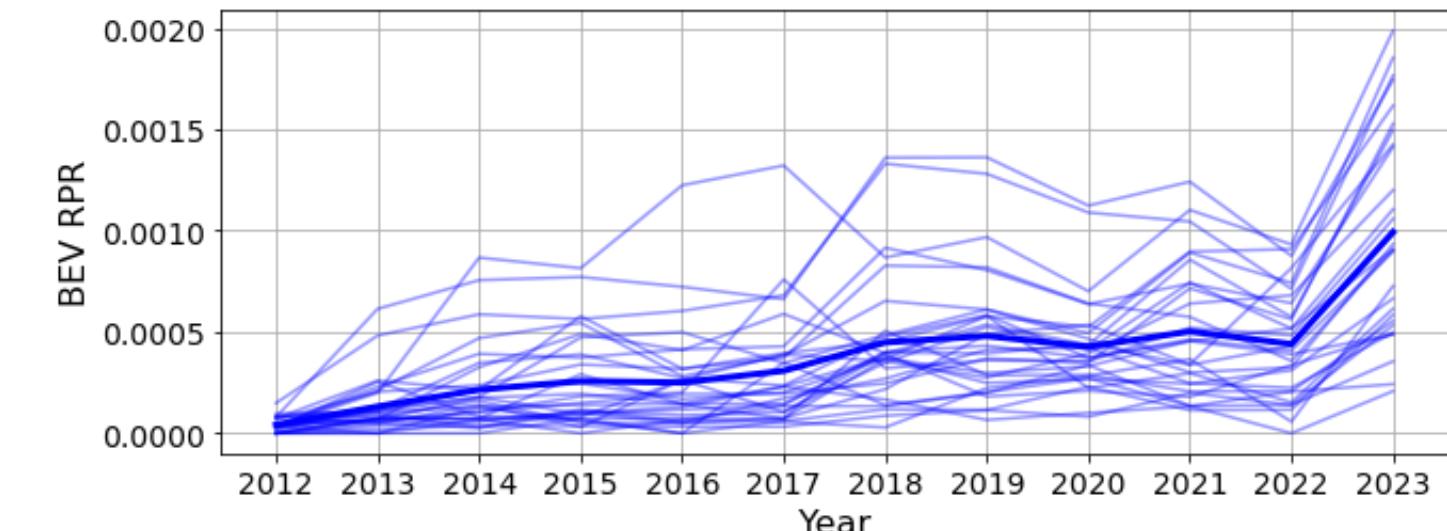
**Cluster 2**



**Cluster 3**

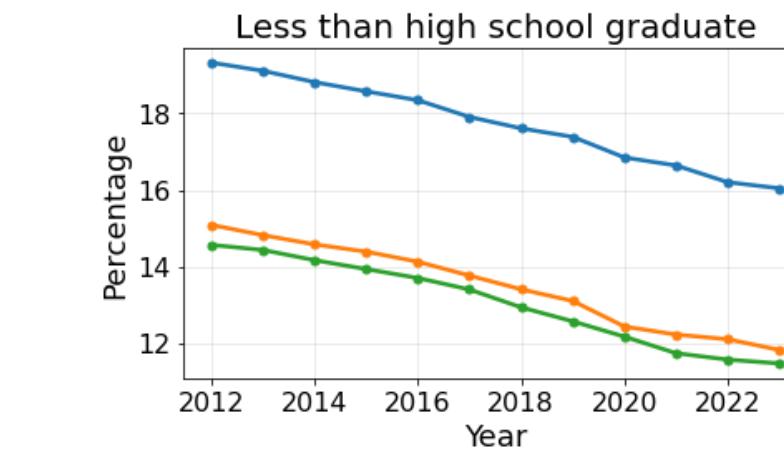
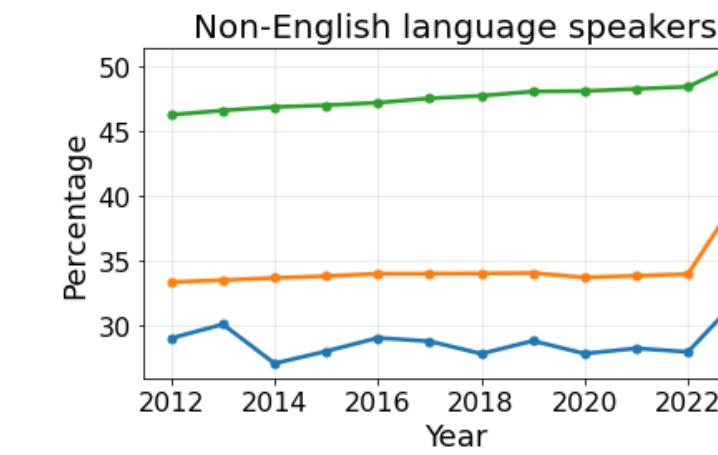
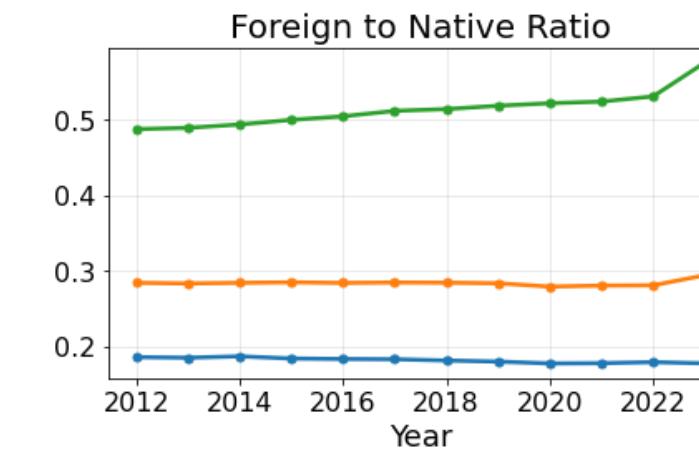
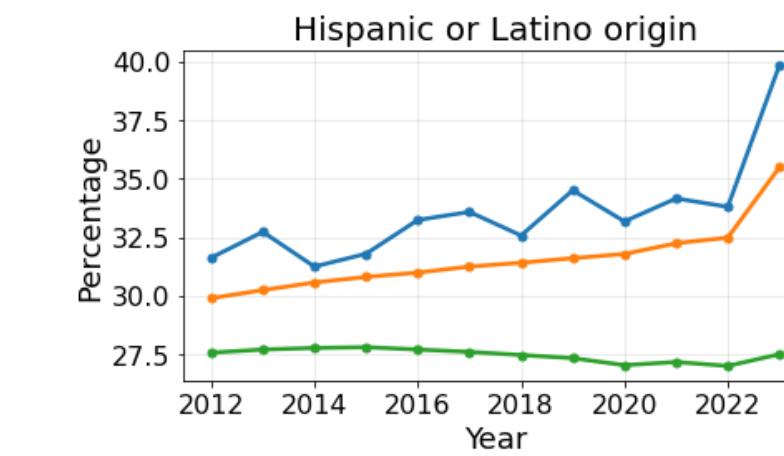
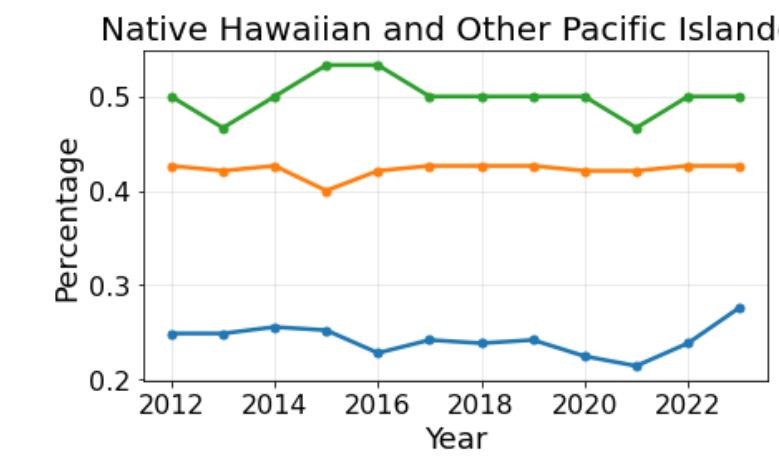
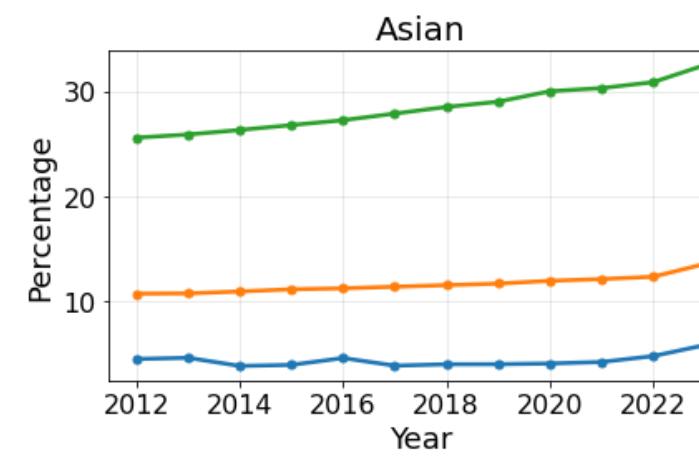
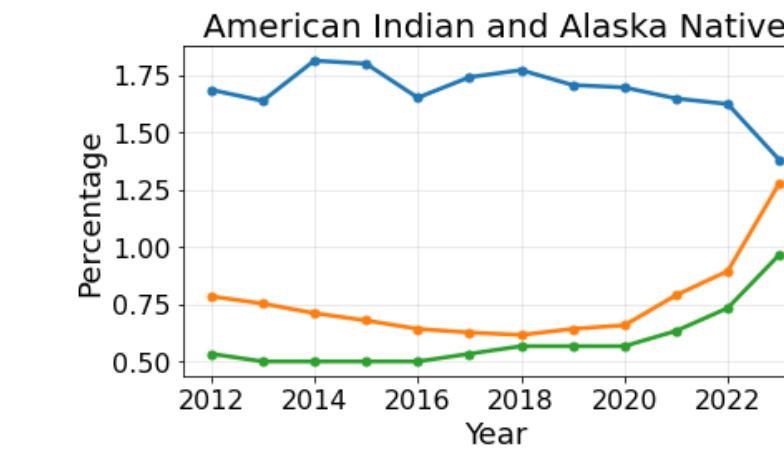
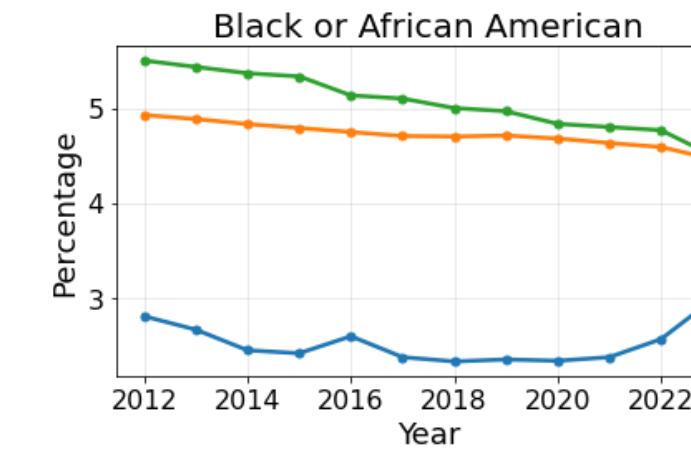
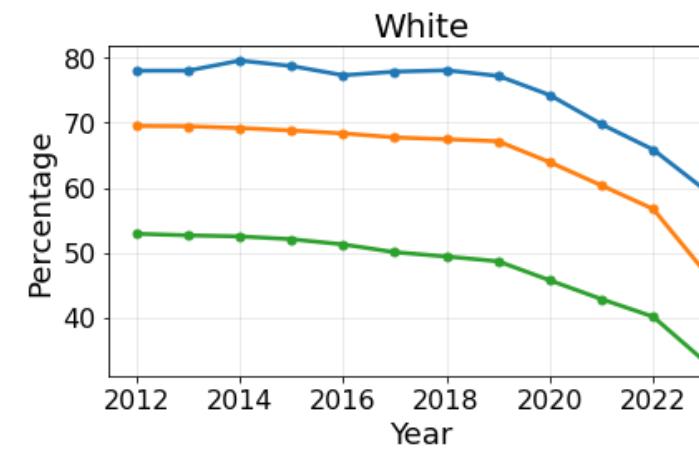


**PHEV**



**BEV**

# Demographic Factors



Cluster 1



Cluster 2

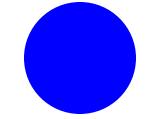


Cluster 3



# Demographic Factors

Cluster 1



- **Less diversity**
- **Older population**
- **lower educated people**

Cluster 2



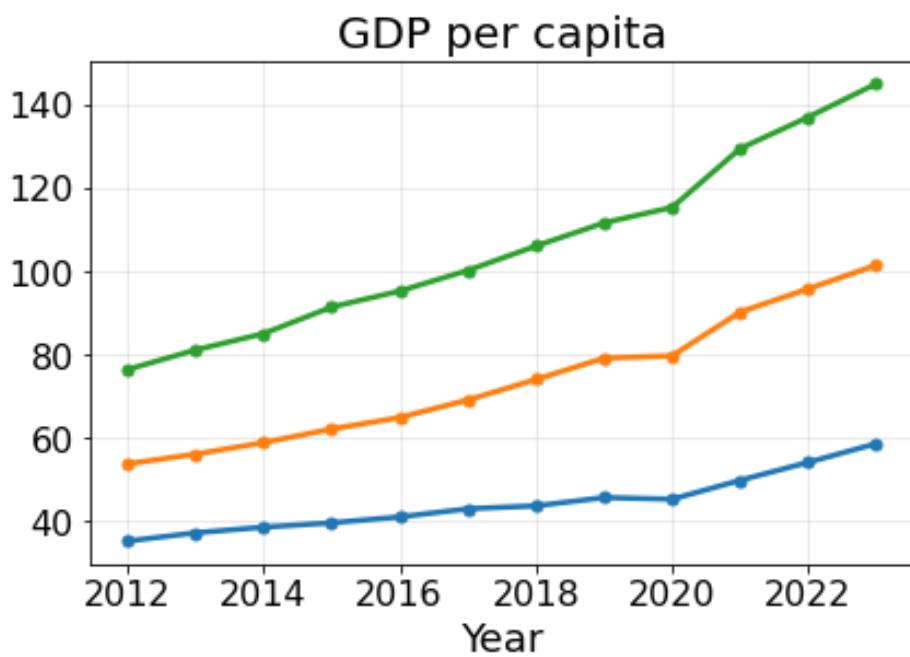
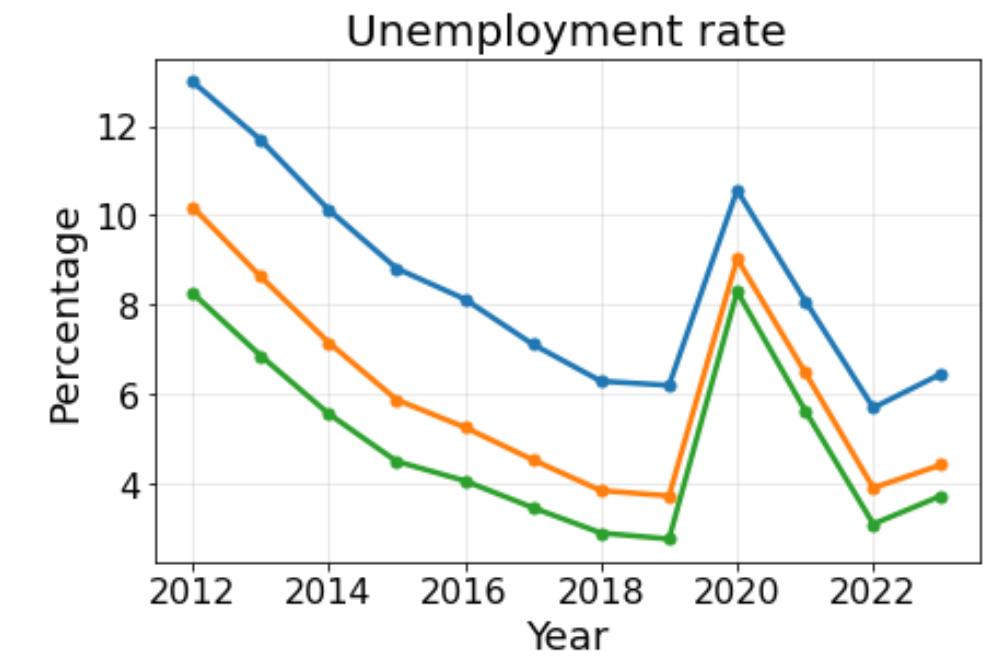
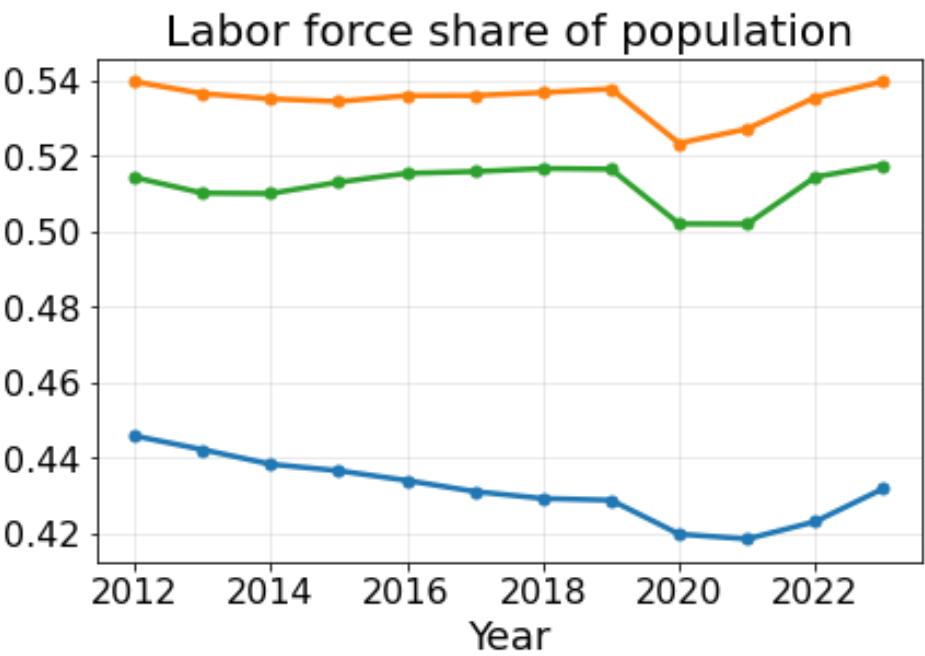
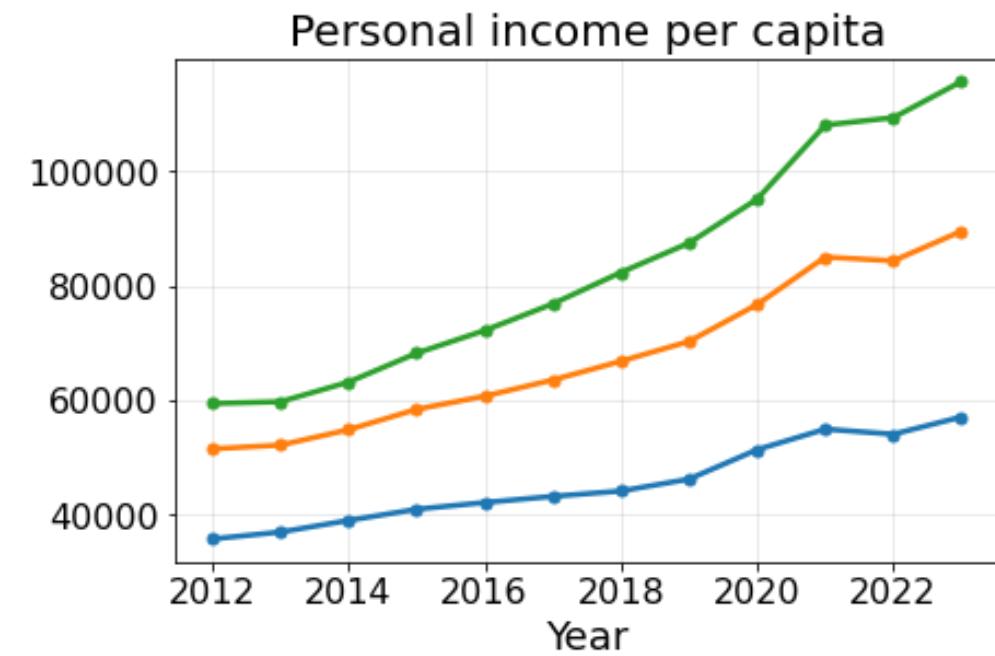
- **In between**

Cluster 3



- **High diversity**
- **Younger population**
- **Higher educated people**

# Economic Factors



Cluster 1  Cluster 2  Cluster 3 

# Demographic Factors

## Cluster 1

- **Low personal income and GDP**
- **Small labor force participation**
- **Highest unemployment rate**

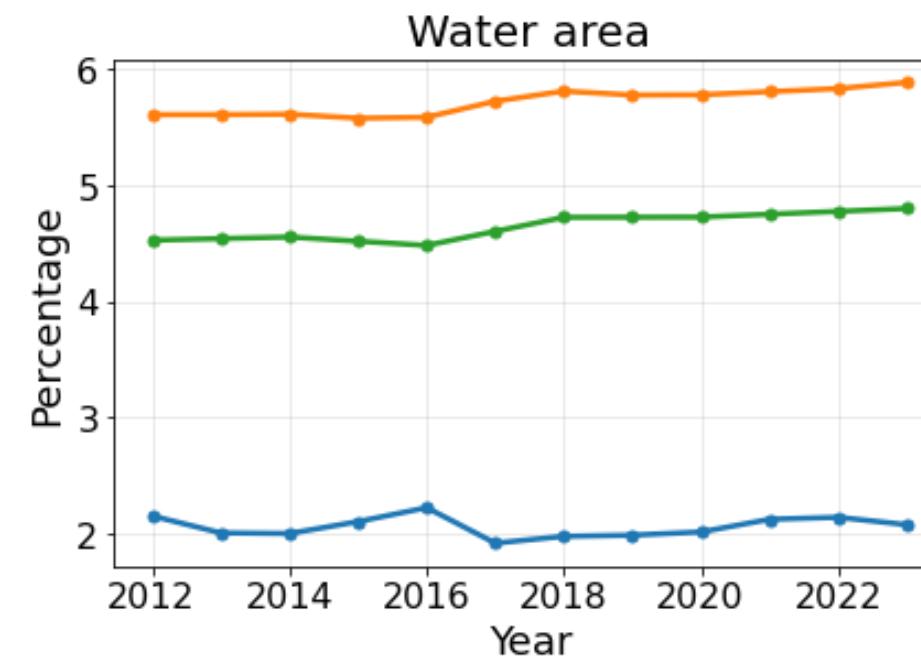
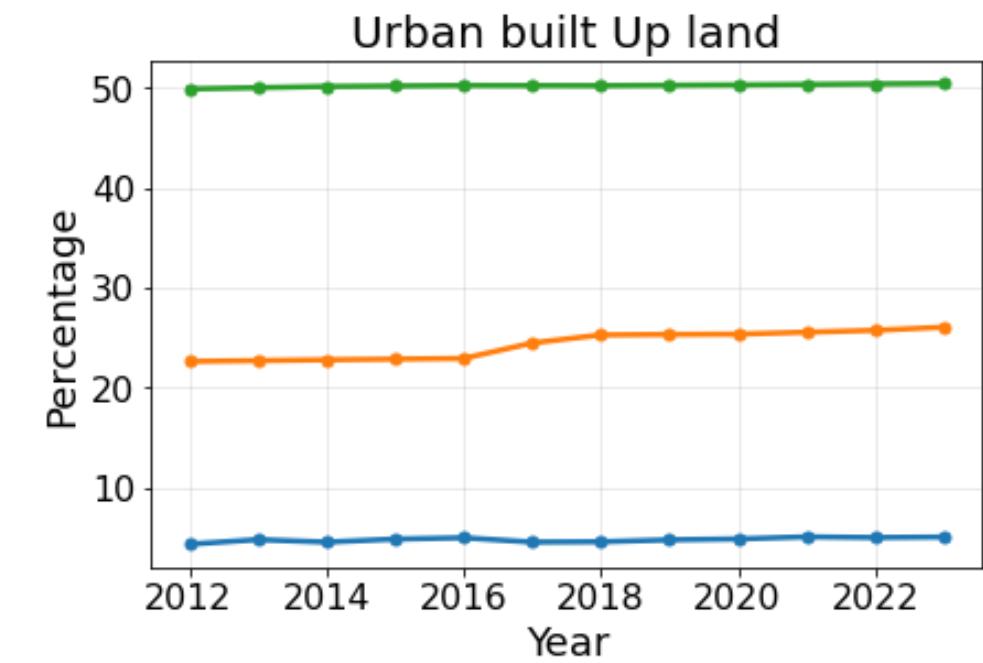
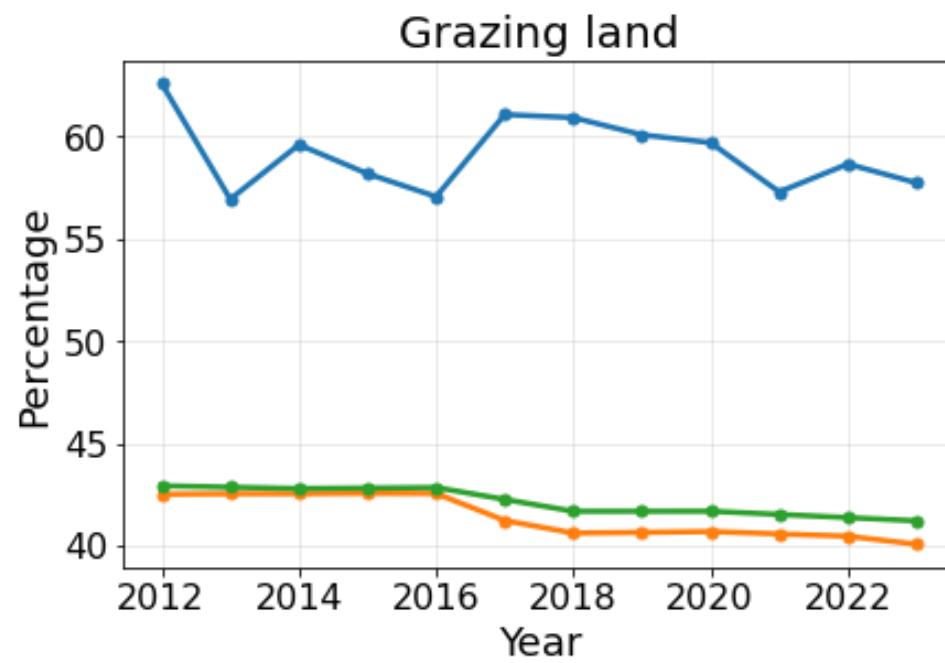
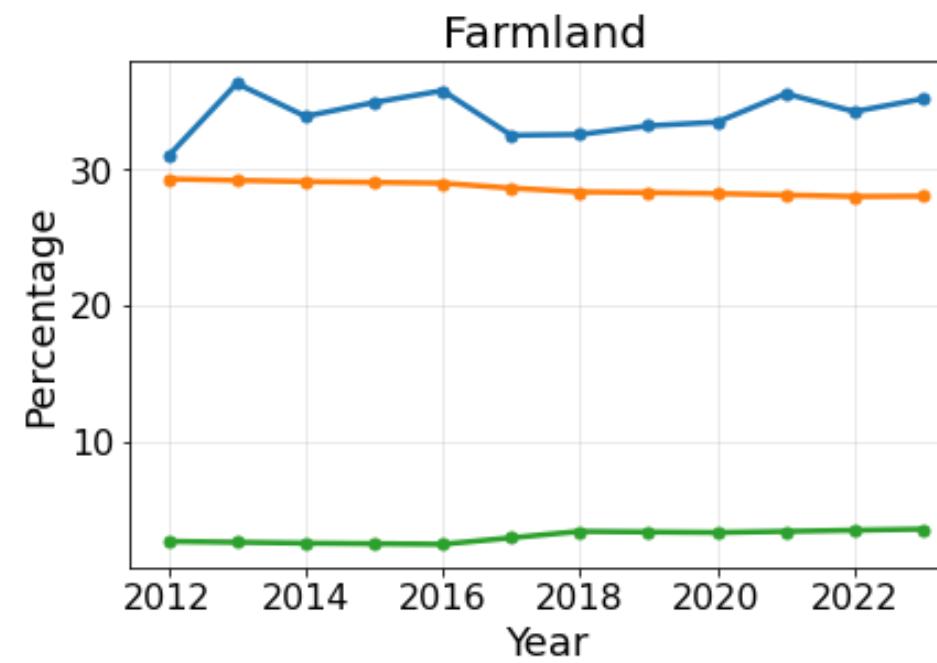
## Cluster 2

- **In between**

## Cluster 3

- **High personal income and GDP**
- **Large labor force participation**
- **Lowest unemployment rate**

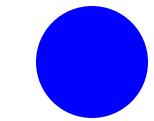
# Land-Use Factors



Cluster 1  Cluster 2  Cluster 3 

# Land-Use Factors

**Cluster 1**



- **The most rural with large % of agricultural and farmland**

**Cluster 2**



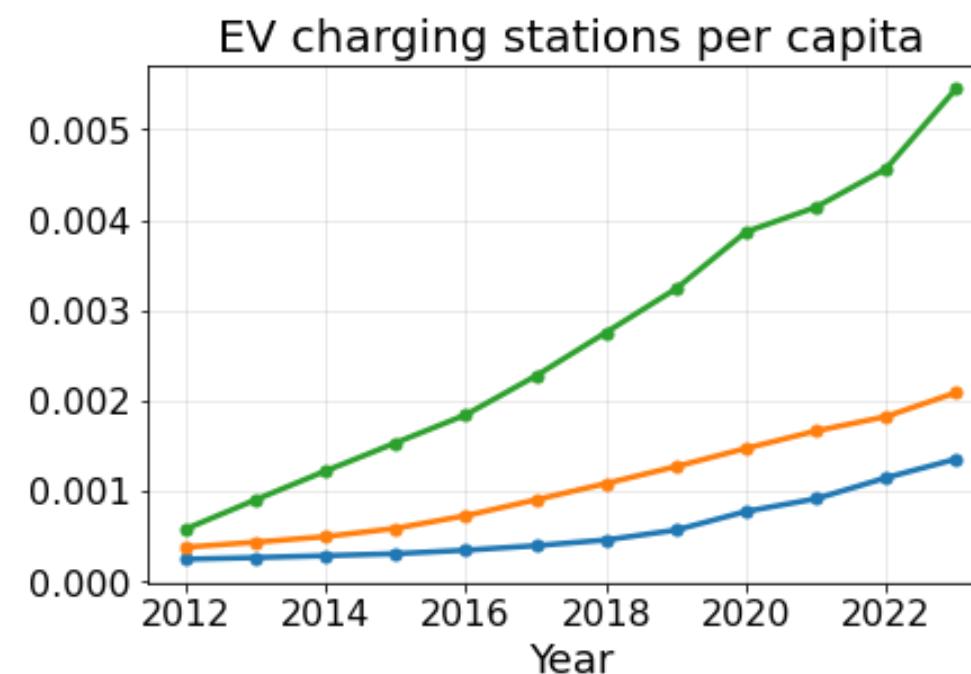
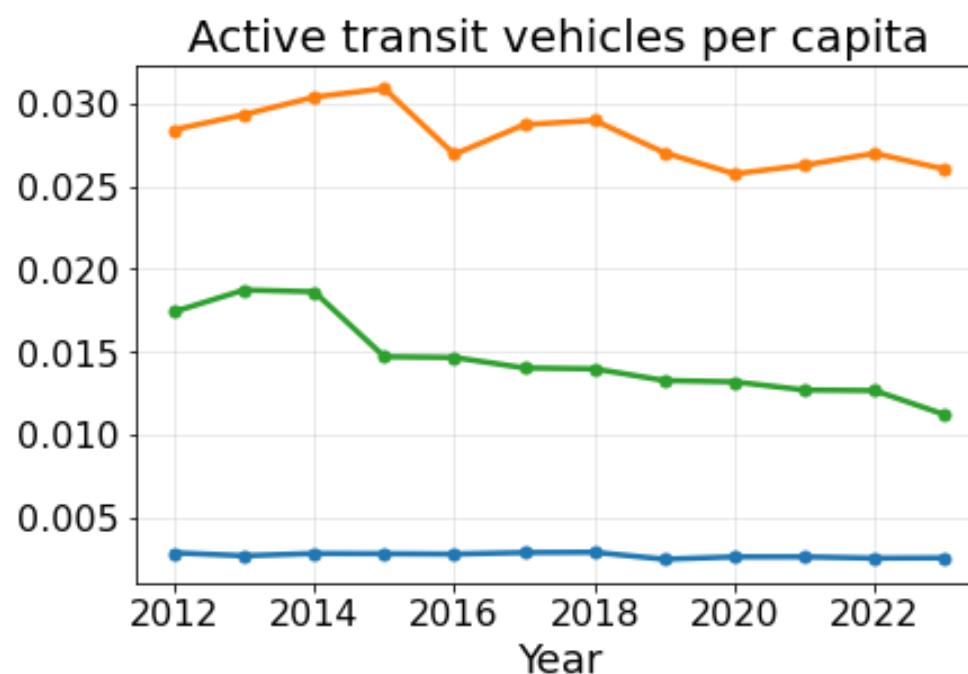
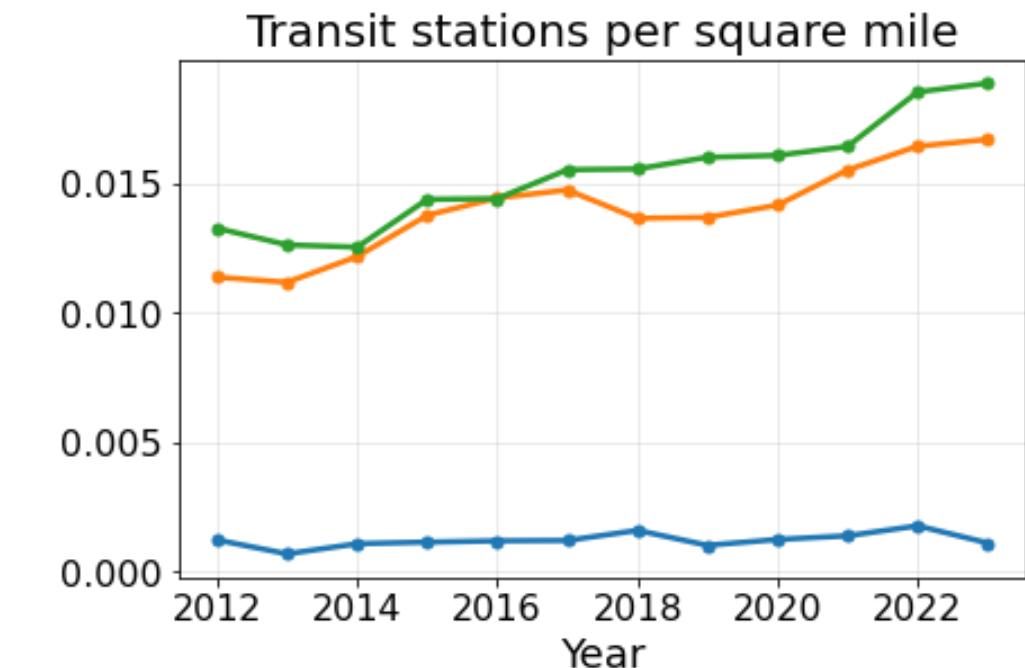
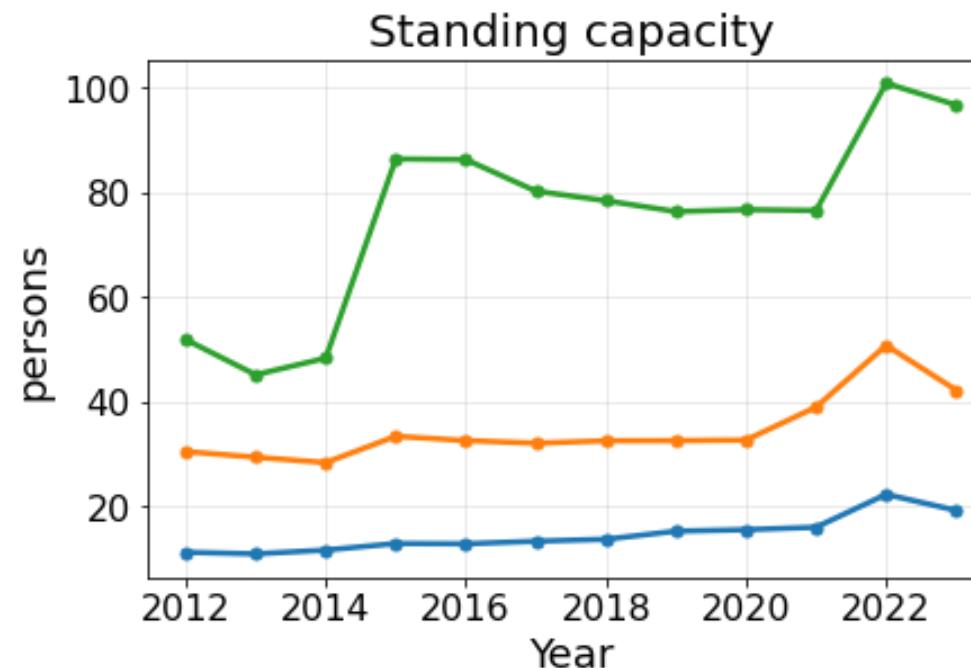
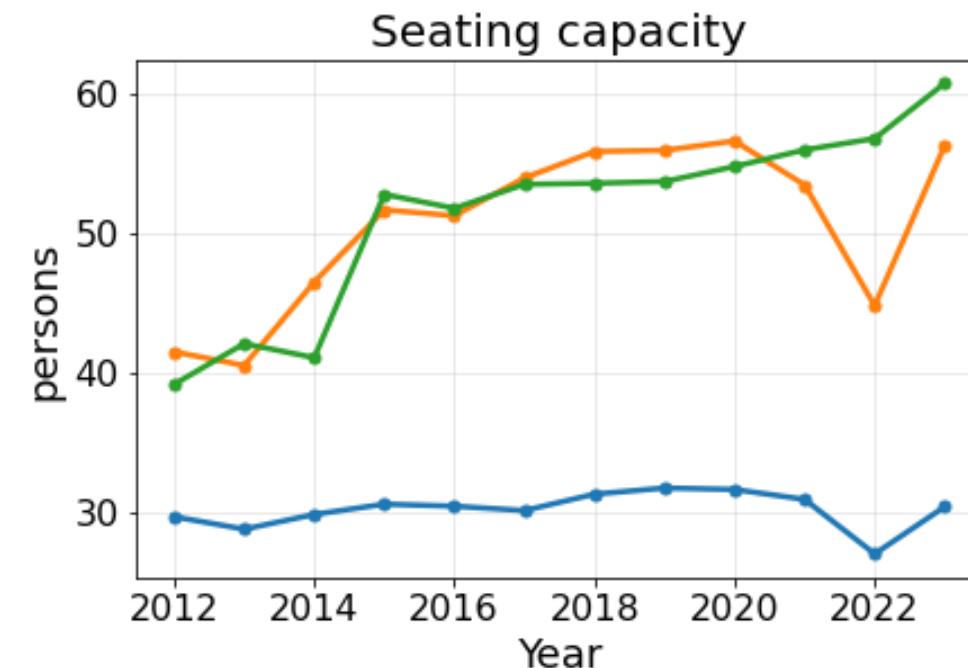
- **In between, suburb**

**Cluster 3**



- **The most urban with large % of developed and built-up land**

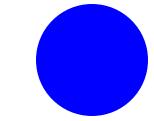
# Infrastructural Factors



Cluster 1  Cluster 2  Cluster 3 

# Infrastructural Factors

Cluster 1



- **Few charging stations and low-capacity transit network**

Cluster 2

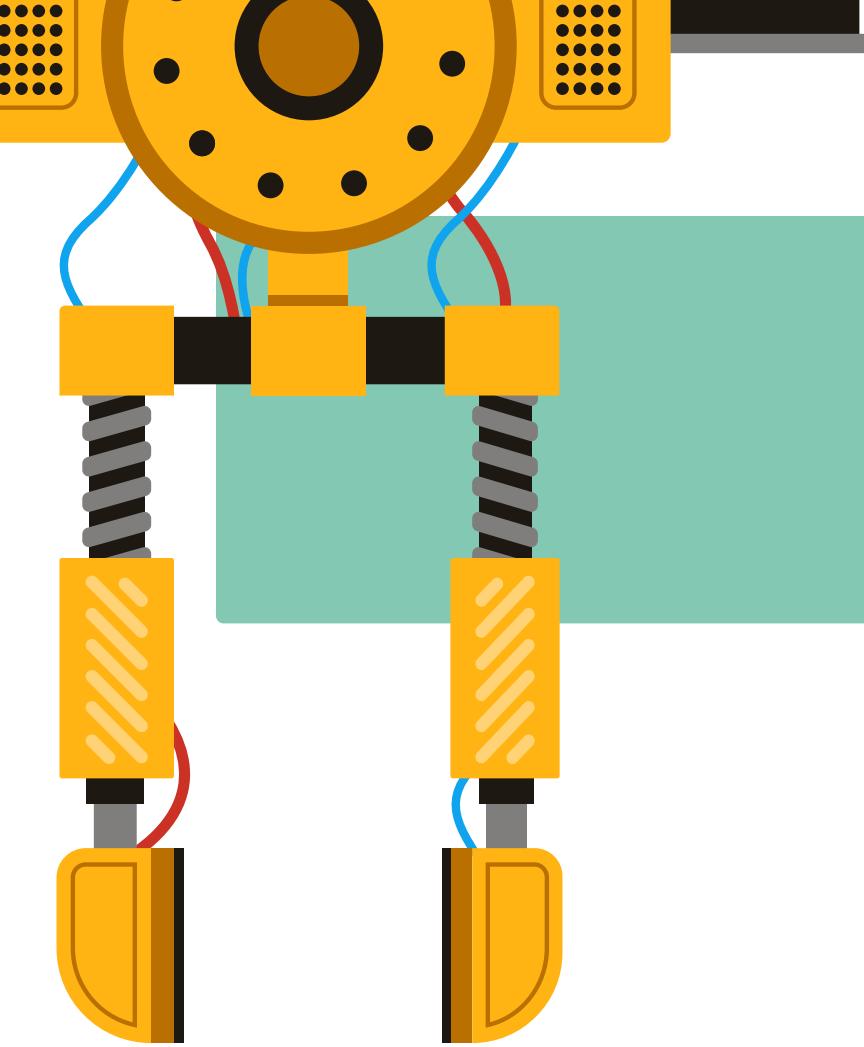


- **In between**

Cluster 3



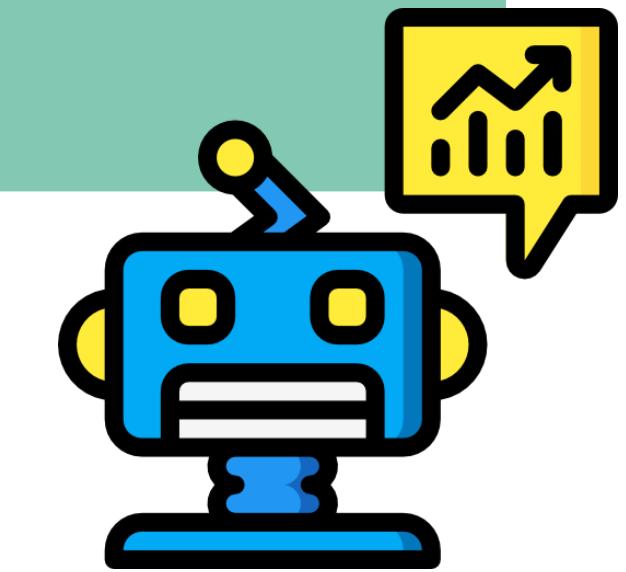
- **The best transportation infrastructure, well developed transit network with high charging station number**

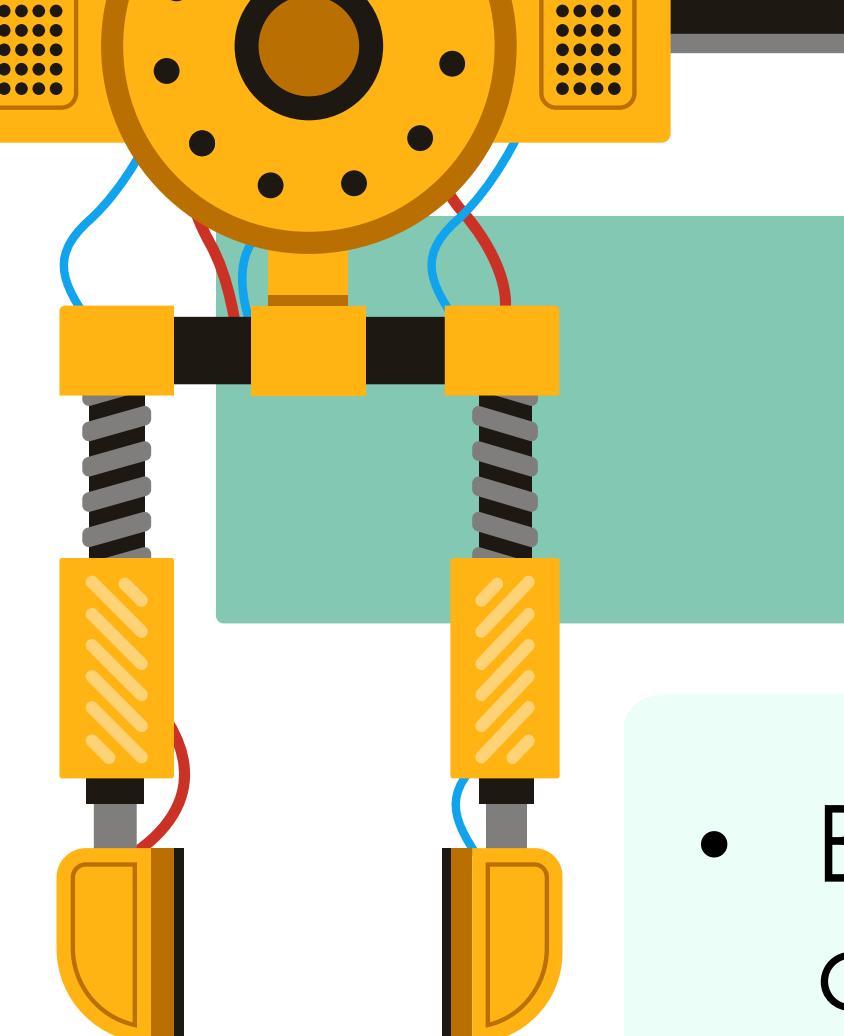


## Phase Two

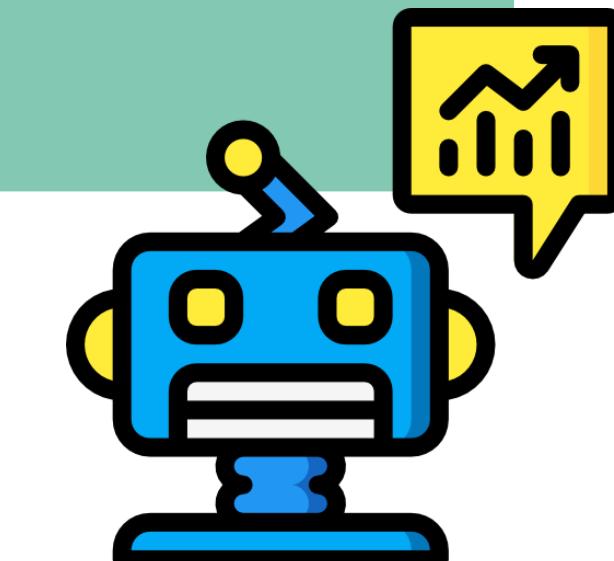


**To predict county level  
rebate participation  
with historical data**





## Phase Two



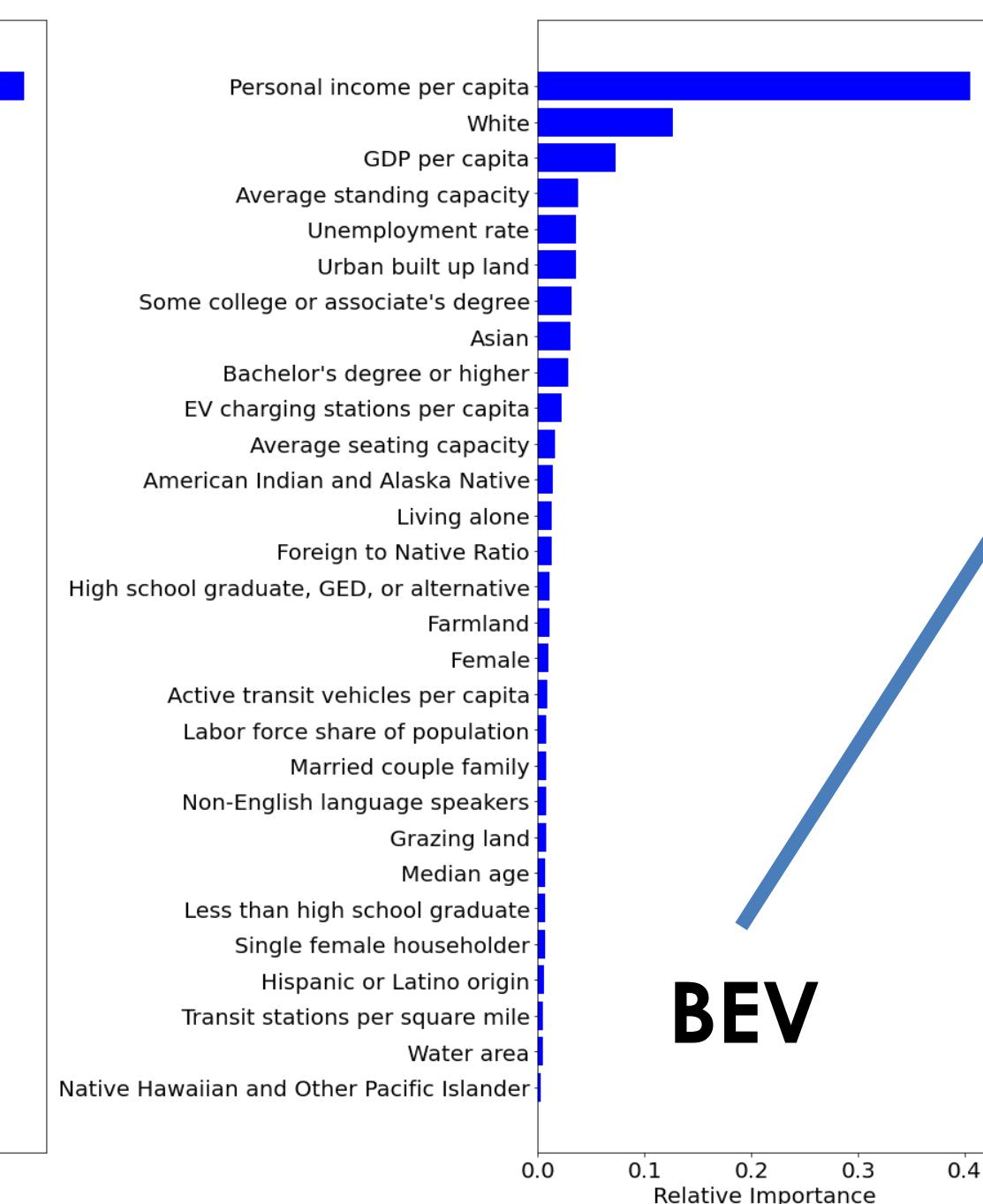
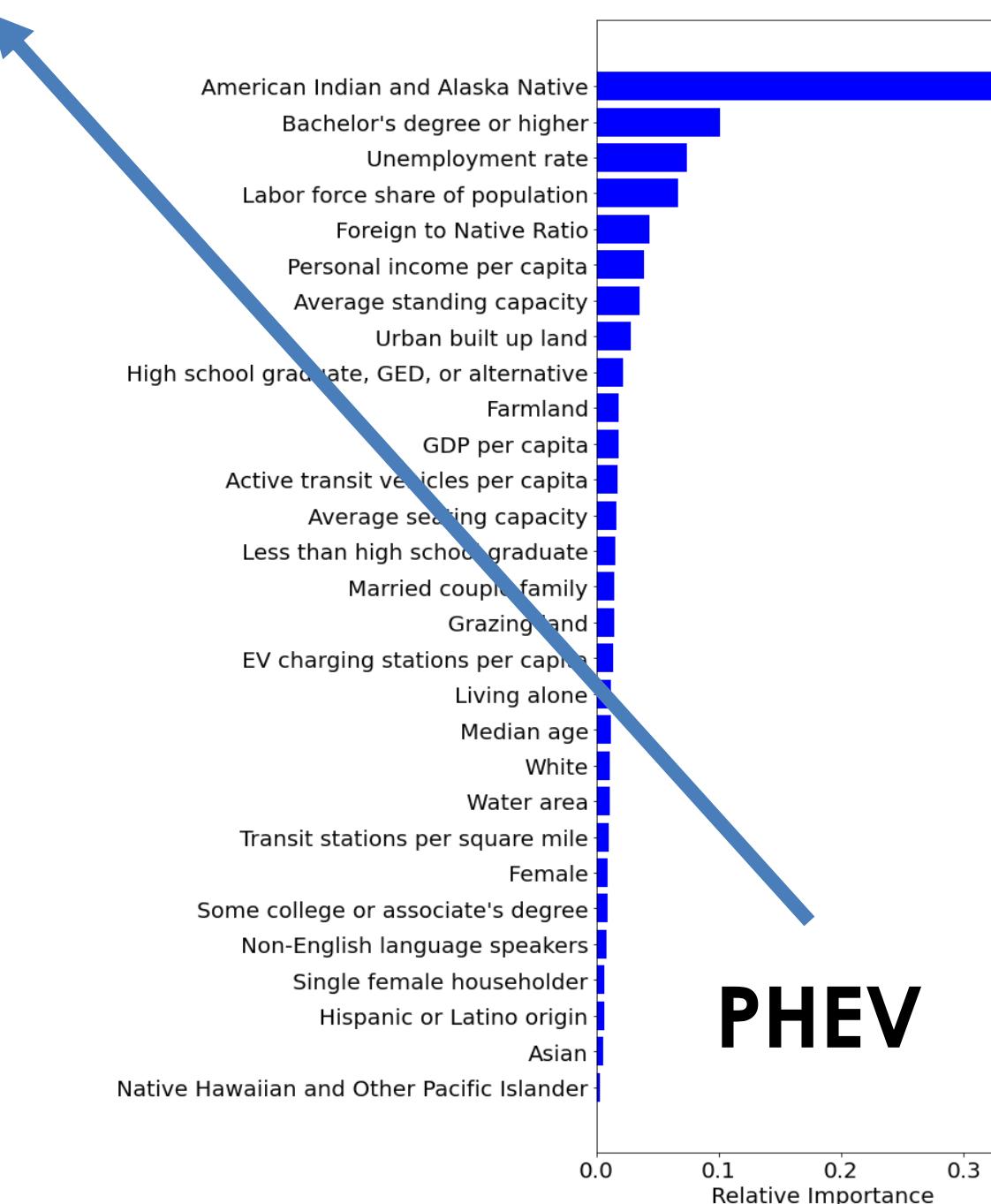
- Built **Random Forest** model to predict county-level rebate participation.
- Incorporated demographic, economic, land use, and infrastructural features.

# What did we find?

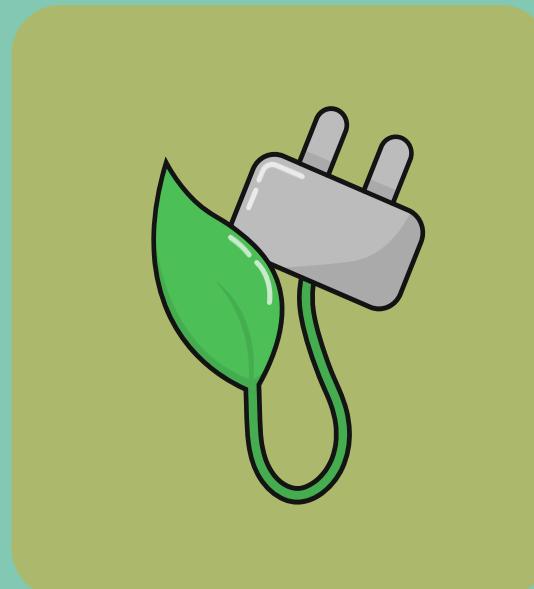


# Random Forest Model Results

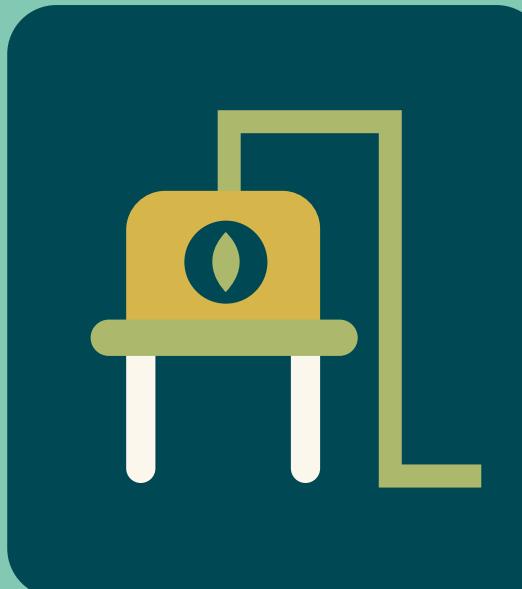
- **Accuracy:** 78%
- **Influencing factors:** demographic factors such as race, foreign-born share, and education



# Conclusion



**Counties show distinct EV rebate participation patterns over time.**



**Higher adoption is tied to stronger economies, higher education, racial diversity, and urban infrastructure.**

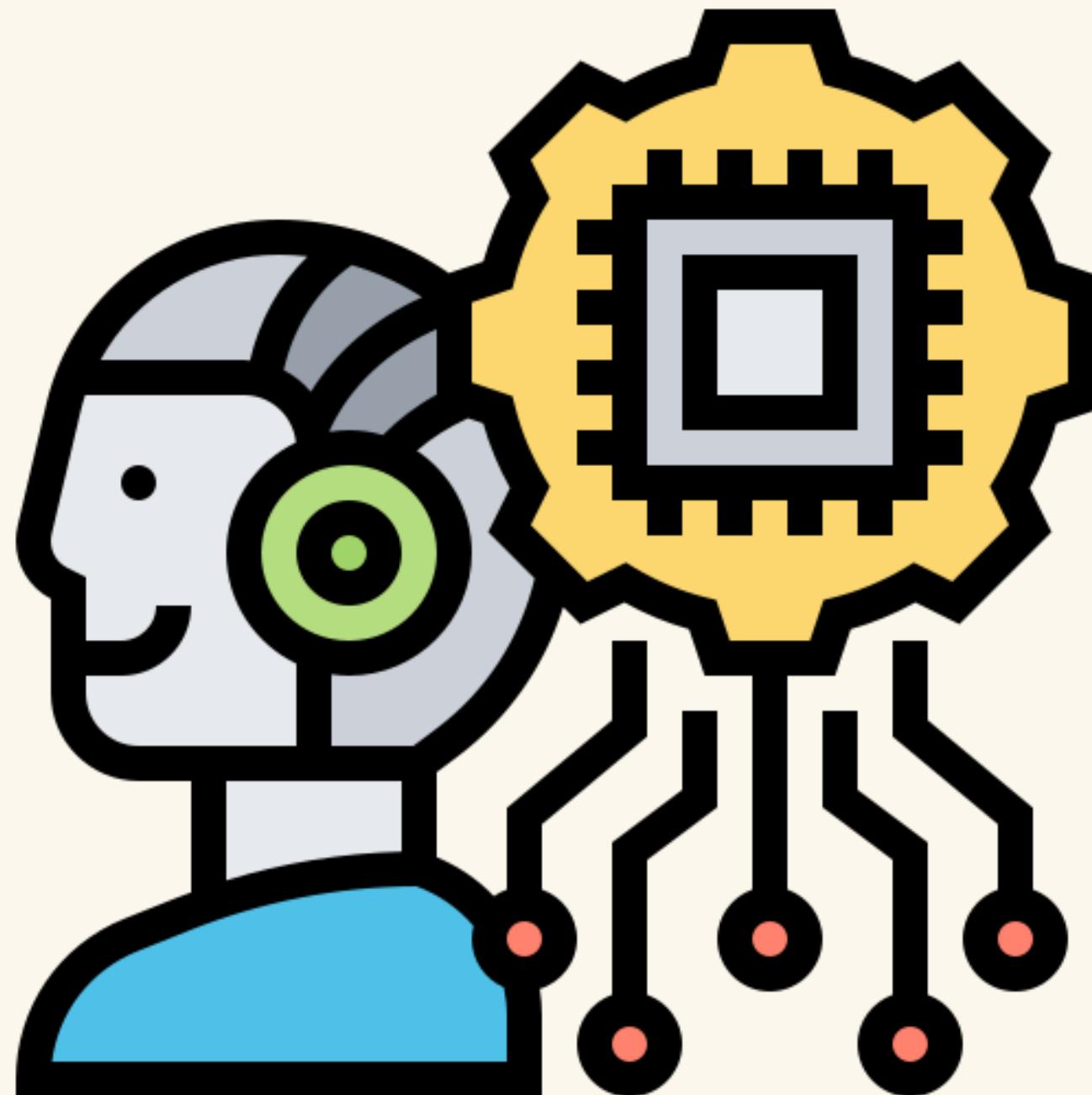


**Rural, older, and lower-income counties face persistent barriers despite rebates.**



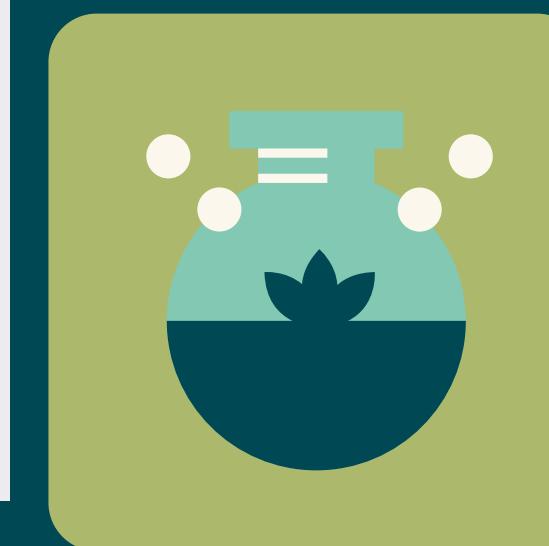
**Targeted infrastructure, financial support, and outreach are more effective than uniform statewide incentives.**

## Study Importance



Shows how advanced techniques can **guide more targeted, data-driven policy planning** beyond uniform statewide approaches.

# Next steps



**Integrate post-2023 data to capture the influence of emerging technologies, policies, and funding structures on EV adoption**

# Thank you!

**Contact:**

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LinkedIn: [@heli-mohamadi](https://www.linkedin.com/in/heli-mohamadi)

# Questions?

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